

# FY2021 Proposed Operating Budget June 2, 2020



#### **Timeline for Budget Process**

| January   | March  | Мау   | July                              | September  |
|---|--|---|-----------------------------------|--|
| Budget Office to     Present E&G     Targets to ELT | Budget Office Reviews     Budget Submissions | <ul> <li>Review with Fiscal Task Force to<br/>Receive Input Modification of<br/>FY21 Budget due to COVID-19</li> <li>Finalize FY21 Budget Presentation<br/>for ELT</li> </ul> | Beginning of Next     Fiscal Year | <ul> <li>BOT Approves FY21         <ul> <li>Carryforward Spending Plan</li> </ul> </li> <li>BOT Approves FY20             <ul> <li>Carryforward Spending Plan</li> <li>True-Up</li> <li>BOG Approves FY21</li> <li>Operating Budget</li> </ul> </li> </ul> |

| February                              | April | June                    | August |
|---------------------------------------|-------|-------------------------|--------|
|                                       |       |                         |        |
| Dudget Decree Oceans to All Decisions |       | . DOT Consideration for | 0 5    |

- Budget Process Opens to All Business Managers
- Budget Office meet with each VP area to review Carryforward and Auxiliary Budgets
- Deadline for Submission of Budgets end of Feb.

- Begin Construction of BOT Materials
- DSO Budgets are presented to their Boards of Directors

- BOT Consideration for Approval of FY21 Budget
- BOT Consideration for Approval of FY21 DSO Budgets

 Operating Budgets Submitted to the BOG



#### 2020-21 OPERATING BUDGET EXECUTIVE SUMMARY

The 2020-21 Operating Budget of Florida Atlantic University (FAU) is comprised of seven budgetary components:

Educational and General Student Financial Aid

Contracts and Grants Auxiliary Enterprises

Athletics Student Government

Concessions

Budgets are reviewed and evaluated at multiple levels within the organization, from departmental units to the President's Executive Leadership Team and the Board of Trustees.

FAU's 2020-21 Operating Expenditure Budget totals \$881,882,932 an increase of 1.3% over the prior year. In order to accurately reflect total revenues within each budgetary component, the 2020-21 budget reflects inter-fund transfers between units.



#### **Five-Year Revenue Budget to Actuals Summary**

|                       |                       |                       |                       |                       |                       |                       |                       |                               |                       | Budget     |
|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-------------------------------|-----------------------|------------|
|                       | 2016                  | -17                   | 2017                  | -18                   | 2018                  | -19                   | 2019                  | -20                           | 2020-21               | 1 year     |
|                       | Budget                | Actual                | Budget                | Actual                | Budget                | Actual                | Budget                | Actual<br>(as of<br>03/31/20) | Budget                | % Change   |
| Educational & General | \$ 334,974,763        | \$ 330,837,099        | \$ 337,720,443        | \$ 331,070,250        | \$ 344,489,868        | \$ 340,990,366        | \$ 355,805,924        | \$ 305,631,014                | \$ 364,098,936        | 2.3        |
| Student Financial Aid | 198,107,492           | 194,558,992           | 200,845,774           | 207,256,884           | 201,806,994           | 211,066,156           | 203,887,240           | 188,742,605                   | 206,932,674           | 1.5        |
| Contracts & Grants *  | 60,514,705            | 72,497,486            | 62,484,912            | 71,835,640            | 69,961,765            | 91,726,178            | 74,934,172            | 58,955,267                    | 77,477,806            | 3.4        |
| Auxiliary Enterprises | 112,000,139           | 105,110,704           | 123,309,530           | 112,750,869           | 127,814,117           | 126,314,579           | 130,487,728           | 97,678,348                    | 135,094,169           | 3.5        |
| Athletics             | 27,105,031            | 30,118,127            | 29,331,205            | 32,328,755            | 31,130,227            | 30,253,089            | 31,236,967            | 18,421,999                    | 31,661,982            | 1.4        |
| Student Government    | 9,150,076             | 9,138,214             | 9,175,390             | 9,514,049             | 9,178,411             | 9,809,391             | 9,160,206             | 9,248,785                     | 9,380,598             | 2.4        |
| Concessions           | <u>625,000</u>        | <u>705,381</u>        | <u>625,000</u>        | <u>671,978</u>        | <u>625,000</u>        | <u>721,174</u>        | <u>625,000</u>        | <u>354,286</u>                | <u>625,000</u>        |            |
|                       |                       |                       |                       |                       |                       |                       |                       |                               |                       |            |
| TOTAL                 | <u>\$ 742,477,206</u> | <u>\$ 757,496,768</u> | <u>\$ 763,492,254</u> | <u>\$ 783,050,267</u> | <u>\$ 785,006,382</u> | <u>\$ 810,880,934</u> | <u>\$ 806,137,237</u> | \$ 679,032,305                | <u>\$ 825,271,165</u> | <u>2.4</u> |

<sup>\*</sup>Contracts & Grants fund type includes Foundation, HBOI, Henderson School, Division of Research, and Sponsored Research



#### **Five-Year Expenditure Actuals Summary**

|                              |                       |                      |                       |                       |                |                       |                |                |                | Budget     |
|------------------------------|-----------------------|----------------------|-----------------------|-----------------------|----------------|-----------------------|----------------|----------------|----------------|------------|
|                              | 2016                  | -17                  | 2017                  | -18                   | 2018           | -19                   | 2019           | -20            | 2020-21        | 1 year     |
|                              | Budget                | Actual               | Budget                | Actual                | Budget         | Actual                | Budget         | Actual         | Budget         | % Change   |
|                              |                       |                      |                       |                       |                |                       |                | (as of         |                |            |
|                              |                       |                      |                       |                       |                |                       |                | 03/31/20)      | _              |            |
| Educational O Company        | ć 222 700 744         | ć 206 <b>772</b> 404 | Ć 225 455 424         | ć 201 000 200         | ć 222 224 040  | ć 202 FFC 02F         | Ć 242 F40 004  | Ć 250 040 405  | ć 252 527 220  | 2.6        |
| Educational & General        | \$ 322,709,744        | \$ 306,772,194       | \$ 325,455,424        | \$ 301,908,300        | \$ 332,224,849 | \$ 302,556,935        | \$ 343,540,904 | \$ 258,810,495 | \$ 352,527,239 | 2.6        |
| Carryforward*                | -                     | 1                    | -                     | -                     | -              | 1                     | 61,748,745     | 11,238,405     | 59,318,140     | (3.9)      |
| Student Financial Aid        | 197,953,827           | 193,589,745          | 200,859,417           | 206,809,376           | 201,483,899    | 210,510,077           | 203,848,798    | 187,186,805    | 206,996,075    | 1.5        |
| Contracts & Grants **        | 60,514,705            | 56,996,552           | 62,484,912            | 64,851,526            | 69,961,765     | 88,773,886            | 74,801,931     | 59,790,575     | 78,147,865     | 4.5        |
| <b>Auxiliary Enterprises</b> | 132,950,380           | 102,805,114          | 138,599,670           | 109,441,825           | 154,779,206    | 135,339,043           | 144,982,195    | 105,807,712    | 141,101,600    | (2.7)      |
| Athletics                    | 27,105,031            | 30,118,127           | 29,331,205            | 32,328,755            | 31,130,227     | 30,253,089            | 31,236,967     | 21,945,098     | 31,661,982     | 1.4        |
| Student Government           | 9,497,901             | 7,643,272            | 10,102,456            | 8,137,452             | 10,626,773     | 8,135,384             | 10,044,510     | 6,488,958      | 11,505,031     | 14.5       |
| Concessions                  | <u>625,000</u>        | <u>769,408</u>       | <u>625,000</u>        | <u>574,904</u>        | <u>625,000</u> | <u>655,426</u>        | <u>625,000</u> | <u>519,062</u> | 625,000        | -          |
|                              |                       |                      |                       |                       |                |                       |                |                |                |            |
| TOTAL                        | <u>\$ 751,356,588</u> | \$ 698,694,412       | <u>\$ 767,458,084</u> | <u>\$ 724,052,138</u> | \$ 800,831,719 | <u>\$ 776,223,840</u> | \$870,829,050  | \$ 651,787,111 | \$ 881,882,932 | <u>1.3</u> |

<sup>\*</sup>FY 2020-21 Preliminary Amount. FY 2019-20 Information Purposes Only

<sup>\*\*</sup> Contracts & Grants fund type includes Foundation, HBOI, Henderson School, Division of Research, and Sponsored Research



#### **E&G Revenue Detailed**

|                              |                    |                | BUDGET                |                    |                | 1 year     |
|------------------------------|--------------------|----------------|-----------------------|--------------------|----------------|------------|
| <u>University</u>            | 2016-17            | 2017-18        | 2018-19               | 2019-20            | 2020-21        | % Change   |
|                              |                    |                |                       |                    |                |            |
| General Revenue              | \$ 152,052,188     | \$ 158,380,258 | \$ 161,440,664        | \$ 165,671,382     | \$ 168,496,975 | 1.7        |
| Lottery **                   | 22,506,154         | 18,696,001     | 22,359,264            | 27,939,279         | 31,914,300     | 14.2       |
| Tuition and Fees*            | <u>136,074,256</u> | 136,074,256    | 136,074,256           | <u>136,074,256</u> | 136,401,331    | 0.2        |
| Subtotal                     | 310,632,598        | 313,150,515    | 319,874,184           | 329,684,917        | 336,812,606    | 2.2        |
|                              |                    |                |                       |                    |                |            |
| Medical School               |                    |                |                       |                    |                |            |
| General Revenue              | 14,693,918         | 14,921,681     | 14,967,437            | 16,472,760         | 16,568,949     | 0.6        |
| Tuition and Fees*            | 9,648,247          | 9,648,247      | 9,648,247             | 9,648,247          | 10,717,381     | 11.1       |
| Subtotal                     | 24,342,165         | 24,569,928     | 24,615,684            | 26,121,007         | 27,286,330     | 4.5        |
|                              | ć 224 074 762      | ^ 227 720 442  | Ċ 244 400 0C0         | Å 255 005 024      | A 264 000 026  | 2.2        |
| Total FAU E&G Revenue Budget | \$ 334,974,763     | \$ 337,720,443 | <u>\$ 344,489,868</u> | \$ 355,805,924     | \$ 364,098,936 | <u>2.3</u> |

<sup>\*</sup>Legislative authority to collect student tuition. Additional Tuition Authority in 2020-21 is a technical shift by the BOG with neutral effect to the SUS.

<sup>\*\*</sup>Lottery budget reflects \$3.7 M fund shift from General Revenue to Lottery.



#### **Financial Aid Expense Detailed**

|                                     | 2020-21 BUDGET |
|-------------------------------------|----------------|
| Federal Stafford Loan Program       | 101,513,493    |
| Federal Pell Grant                  | 47,505,000     |
| State Programs - Financial Aid Fund | 31,991,526     |
| Alternative/Private Loans           | 8,873,843      |
| All Other Student Financial Aid     | \$17,112,213   |
| <b>Total Student Financial Aid</b>  | \$206,996,075  |

Of the \$207 M in Financial Aid, Pell, Stafford Loans and State Programs including Bright Futures account for 87%, or \$181 M of the total Financial Aid expense Budget.



#### **Contracts & Grants Expense Detailed**

|                                     | 2020-21 BUDGET |
|-------------------------------------|----------------|
| Foundation                          | 13,034,266     |
| Henderson                           | 9,911,408      |
| DOR Operations/HBOI                 | 10,942,425     |
| Sponsored Research                  | 44,259,766     |
| <b>Total Contracts &amp; Grants</b> | \$78,147,865   |



#### **Top 20 Major Auxiliary Programs by Expense**

|   | 2020-21 BUDGET |
|---|----------------|
| 1 Executive Degree Programs                       | 15,627,000     |
| 2 Center Market Place                             | 8,322,325      |
| 3 COM - GME Internal Medicine Residency Program   | 8,250,267      |
| 4 COM - GME General Surgery Residency Program     | 6,230,155      |
| 5 Clearwire                                       | 5,313,468      |
| 6 Traffic And Parking Services                    | 7,333,700      |
| 7 eLearning - Center for eLearning                | 4,269,710      |
| 8 School of Accounting - Executive Programs       | 4,268,738      |
| 9 Student Counseling Center/CAPS                  | 3,515,035      |
| 10 COM - GME Emergency Medicine Residency Program | 3,454,793      |
| 11 COM - GME Psychiatry Residency Program         | 2,908,754      |
| 12 Bookstore                                      | 2,858,817      |
| 13 CON - 2nd Degree BSN Program                   | 2,722,362      |
| 14 Student Health Services-Medical                | 2,698,068      |
| 15 Communication Infrastructure Aux               | 2,257,267      |
| 16 Honors College I - Operations                  | 2,193,102      |
| 17 Executive Continuing Education                 | 2,050,830      |
| 18 Osher Lifelong Learning Institute - Jupiter    | 1,984,544      |
| 19 Osher Lifelong Learning Institute - Boca       | 1,897,914      |
| 20 University Center                              | 1,680,883      |
| Subtotal Top 20 Auxiliaries                       | 89,837,733     |
| All Other Auxiliaries                             | 51,263,867     |
| Total Auxiliary Expense Budget                    | \$141,101,600  |



#### **Student Government Expense Detailed**

2020-21 BUDGET

**Student Government** 

\$11,505,031

Approximately 50% of the Student Government's budget relates to supporting our Student Unions and Campus Rec across all campuses. The remainder of their budget is spent on their own operations as well as items such as:

- All Student Organizations on Campus
- Fall Bonfire
- Homecoming Week
- Rally in Tally/FAU Days at the Capitol
- Mascot Program (Owsley and Hoot)



#### **Direct Support Organization**

Use of University Equipment, Facilities and Personnel

| DSO   | Equipment | Facilities sq. ft. | No. of<br>Personnel | Personnel Cost |
|-------|-----------|--------------------|---------------------|----------------|
| FAUF  | \$2,815   | 2,725              | 17                  | \$1,216,998    |
| FAUFC | -         | -                  | -                   | -              |
| FAURC | -         | -                  | 4                   | \$59,137       |
| HBOIF | -         | -                  | -                   | -              |
| СРО   | \$10,192  | 16,702             | 4                   | \$72,553       |

- For FY2020-21, the FAUFC and HBOIF are not utilizing any equipment, facilities, or personnel of the university. All personnel who have responsibilities to these DSO's are charged directly to the DSO.
- Equipment consists of copiers, modular wall systems, computers, IT equipment, medical equipment and other miscellaneous furniture.
- Facilities are the sqft. occupied by the Foundation (FAUF) and CPO on University property that they do not pay rent for.



#### **Proposed Budget Summary**

Educational and General Proposed Expenditure Budget \$ 352,527,239

Non-E&G Fund Expenditure Budget <u>529,355,693</u>

Total 2020-21 Budget <u>\$ 881,882,932</u>



### **Thank You**



## **Appendix**



#### **2020-21 Educational and General Expenditure Budget**

|   | <u>University</u> | <b>Medical School</b> | Total FAU      |
|---|-------------------|-----------------------|----------------|
| 2019-20 Expenditure Budget                                    | \$ 316,523,128    | \$ 26,121,007         | \$ 342,644,135 |
|   |                   |                       |                |
| Operational Support (recurring)***                            | 2,000,000         | -                     | 2,000,000      |
| University Distinction (recurring/non-recurring)***           | 3,000,000         |                       | 3,000,000      |
| FY20 Performance Funding (non-recurring) **                   | (20,517,518)      | -                     | (20,517,518)   |
| FY21 Performance Funding (non-recurring) **                   | 21,197,885        | =                     | 21,197,885     |
| Health Insurance Premium Adjustments/Annualizations           | 1,443,989         | 96,189                | 1,540,178      |
| COM Additional Student Tuition                                | -                 | 1,069,134             | 1,069,134      |
| Risk Management Adjustment                                    | (542,137)         |                       | (542,137)      |
| Additional Lottery Funds                                      | 218,395           | -                     | 218,395        |
| Distribution of Tuition Authority                             | 1,917,167         |                       | 1,917,167      |
| FY20 FAU - Max Planck Scientific Fellowship (non-recurring) * | (750,000)         | -                     | (750,000)      |
| FY21 FAU - Max Planck Scientific Fellowship (non-recurring) * | <u>750,000</u>    | <del>_</del>          | 750,000        |
| Total   | 8,717,781         | 1,165,323             | 9,883,104      |
| 2020-21 Proposed Expenditure Budget (less tuition authority)  | \$ 325,240,909    | \$ 27,286,330         | \$ 352,527,239 |
|   |                   |                       |                |

<sup>\*</sup>Pass Through

<sup>\*\*</sup> Allocation based on new performance metrics methodology

<sup>\*\*\*</sup> Awaiting Governor and BOG decisions.



#### **E&G Expense Detailed**

|                                     | 2020-21 BUDGET |
|-------------------------------------|----------------|
| President's Office                  | \$2,217,396    |
| Administrative Affairs              | 35,738,696     |
| Athletics                           | 230,246        |
| Financial Affairs                   | 6,152,441      |
| Institutional Advancement           | 4,752,122      |
| Legal Affairs & General Counsel     | 1,422,146      |
| Public Affairs                      | 4,224,368      |
| Division of Research                | 20,330,728     |
| Student Affairs                     | 22,381,999     |
| General Admin Services              | 16,610,049     |
| Unallocated PF                      | 3,492,552      |
| University of Distinction           | 3,000,000      |
| Risk Management                     | 1,788,645      |
| Max Planck                          | 1,639,101      |
| Robotics                            | 100,000        |
| Fringe Benefits                     | 6,589,751      |
| Academic Affairs & Provost          | 238,467,048    |
| Office of the Provost               | 36,844,703     |
| College of Arts and Letters         | 29,017,565     |
| College of Business                 | 29,899,095     |
| College for Design & Social Inquiry | 12,002,027     |
| College of Education                | 14,471,257     |
| College of Engineering and CS       | 17,622,906     |
| College of Medicine                 | 27,286,325     |
| College of Nursing                  | 7,509,704      |
| College of Science                  | 32,355,704     |
| Honors College                      | 5,414,653      |
| Graduate College                    | 11,042,501     |
| Undergraduate Studies               | 5,588,994      |
| University Libraries                | 9,411,614      |
| Total E&G                           | \$352,527,239  |



#### **Carryforward Expense Detailed**

|                                 | 2020-21 BUDGET |
|---------------------------------|----------------|
| Academic Affairs                | 21,533,074     |
| Administrative Affairs          | 1,296,901      |
| Division of Research            | 4,370,640      |
| Financial Affairs               | 3,738,200      |
| General Admin*                  | 26,128,835     |
| Institutional Advancement       | 662,753        |
| Legal Affairs & General Counsel | 615,886        |
| President                       | 657,177        |
| Public Affairs                  | 314,675        |
| Total Carryforwards             | \$59,318,141   |

<sup>\*</sup>Contains 7% Reserve of \$25.4 M



#### **Athletics Detailed**

| REVENUE BUDGET   | 2020-21 BUDGET |
|--|----------------|
| Season Tickets Cash Received                               | 2,300,000      |
| Development, Corporate Sales and Capital Gifts             | 1,523,000      |
| NCAA/Conference Distribution/Game Guarantees               | 4,185,000      |
| Student Fees   | 14,400,000     |
| Scholarships, Foundation, Waivers, Title IX, Financial Aid | 6,859,857      |
| Other Miscellaneous Revenue *                              | 2,394,125      |
| Total Athletics Revenue                                    | \$31,661,982   |

| <b>EXPENDITURE BUDGET</b>                      | <b>2020-21 BUDGET</b> |
|--|-----------------------|
| Salaries and Benefits                          | 12,667,999            |
| All Sport Operations (except for S&B)          | 5,692,508             |
| Facilities, Operations and Game Day            | 3,147,780             |
| Scholarships, Waivers, Title IX, Financial Aid | 3,606,742             |
| Administrative Expenses                        | 1,701,835             |
| Medical Support                                | 1,317,087             |
| Debt Service                                   | 2,359,530             |
| Other Miscellaneous Expenses **                | 1,168,501             |
| Total Athletics Expense                        | \$31,661,982          |

<sup>\*</sup>Comprised of catering/concessions, facilities rentals, parking and other revenue

<sup>\*\*</sup>Comprised of Rental, Equipment and other expenses



#### **Concessions Expense Detailed**

|                                 | <b>2020-21 BUDGET</b> |
|---------------------------------|-----------------------|
| Academic Affairs and Provost    | 91,300                |
| Administrative Affairs          | 146,000               |
| Division of Research            | 3,500                 |
| Financial Affairs               | 23,000                |
| General Admin Services          | 181,500               |
| Institutional Advancement       | 3,000                 |
| Legal Affairs & General Counsel | 7,500                 |
| President                       | 124,000               |
| Public Affairs                  | 7,000                 |
| Student Affairs                 | 38,200                |
| <b>Total Concessions</b>        | \$625,000             |

The Concession budget is made up from sponsorships from Coca-Cola and commissions from vending machines.