

# FAU FINANCE CORPORATION

## BOARD OF DIRECTORS

### AGENDA

Annual Meeting

Thursday, October 29, 2020 2:00pm

Virtual via TEAMS Link

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#### Action Items

1. Roll Call and Approval of the Draft Minutes of the May 21, 2020  
Meeting of the FAUFC Board of Directors ..... Mr. Barbar

#### *Public Comment*

2. Nomination and Election of Officers ..... Mr. Barbar

#### Information Items

3. Review of the Audited FAU Finance Corporation Financial Report  
For the Year Ended June 30, 2020 ..... Auditors
4. Housing Financial Update ..... Ms. Russell
5. Review of Housing Rental Rates for New Building Opening Fall 2021 ..... Dr. Faerman
6. Update on the Tri-party Agreement ..... Dr. Faerman

# FAU FINANCE CORPORATION

Item: 1

## BOARD OF DIRECTORS

Thursday, October 29, 2020

**SUBJECT: ROLL CALL AND APPROVAL OF THE DRAFT MINUTES OF THE MAY 21, 2020 MEETING OF THE FAU FINANCE CORPORATION BOARD OF DIRECTORS.**

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### PROPOSED BOARD ACTION

Initiate roll call to document member participation to ensure that appropriate quorum numbers are achieved and to approve the minutes of the May 21, 2020 FAU Finance Corporation board of Directors meeting.

### BOARD MEMBERS

Mr. Anthony Barbar, Chair	___
Mr. Robert K. Rollins, Jr., Vice Chair	___
Mr. Michael Woody	___
Mr. Thomas Workman	___

# FAU FINANCE CORPORATION

## BOARD OF DIRECTORS

### DRAFT MINUTES

Thursday, May 21, 2020

**1. ROLL CALL AND APPROVAL OF THE DRAFT MINUTES OF THE APRIL 9, 2020 FAU FINANCE CORPORATION (FAUFC) BOARD OF DIRECTORS (BOD) MEETING.**

The virtual meeting of the FAUFC BOD via phone was convened at 10:00a.m. by Mr. Anthony Barbar, Chair. Roll call commenced, confirming quorum, with the following members of the FAUFC BOD, in addition to Mr. Barbar, participating: Mr. Thomas Workman, Mr. Robert Rollins and Mr. Michael Woody.

The following officers were in attendance: Mr. Art Kite, Executive Director

The following guests were in attendance:

Mr. Jeff Atwater, Vice President of Strategic Initiatives and CFO; Dr. Larry Faerman, Acting Vice President; Student Affairs & Enrollment Management; Ms. Stacey Bell, Associate Vice President for Finance, Planning and Analysis; Ms. Jessica Cohen, Assistant Vice President for Finance, Planning & Analysis; Ms. Elizabeth Rubin, Associate General Counsel; Ms. Wendi Applebaum, Associate General Counsel; Ms. Priscilla Moxey, Associate Director, Accounting and Finance; Mr. Keven Allen, Director First Generation Student Success; Mr. Jeremy Thompson, Capstone On Campus Management; Ms. Jessica Camacho, Executive Assistant.

A motion was made and seconded to approve the minutes of the April 9, 2020 meeting without change or correction. **The motion passed unanimously.**

**2. REQUEST FOR APPROVAL OF THE UPDATED 2020-21 HOUSING AND ADMINISTRATIVE OPERATING BUDGET.**

Mr. Atwater provided information to the board regarding the Board of Governors (BOG) and Summer and Fall enrollment. Budgets will be prepared as though students are back on campus in the Fall, however; items may need to be revisited as information is put forth regarding COVID. The BOG is requesting that each University submit an opening plan in mid-June that they will review. All DSO budgets will be presented to the Board of Trustees in June.

Mr. Kite discussed occupancy and housing financial performance. Housing fees have had an impact of \$2.5M due to not having any current summer occupancy. The debt service will be similar to the FY20 projected number.

Upon question, Jeff explained that the debt service ratio must stay above 1.0 and that he has been in contact with Ben Watkins regarding summer revenue, CARES dollars and COVID.

Pages 3 and 5 of the presentation for the housing and administrative operating budget were presented for approval. Mr. Atwater reviewed the Capital Improvement Plan, which includes an expenditure plan for re-roofing two buildings, along with operating expenses. Also, Mr. Kite stated on page 5 that

the Bond expense did not include the capitalized interest for the 2019B refunding debt of \$3,132,700. The funding is supported by the bond proceeds.

Lastly, Mr. Faerman introduced Keven Allen, Director of UMI program, one of the founders of the program and brought on board this past August as full-time employee. Keven spoke to the board regarding the success of the program and engagement with urban male students.

A motion was made and seconded to approve the updated 2020-21 Housing and Administrative Operating Budget as presented. **The motion passed unanimously.**

7. **ADJOURNMENT OF MEETING.** With no other issues to discuss, a motion was made and seconded to adjourn the meeting. The meeting was adjourned at 10:33a.m.

# FAU FINANCE CORPORATION

**Item: 2**

## **BOARD OF DIRECTORS**

**Thursday, October 29, 2020**

**SUBJECT: NOMINATION AND ELECTION OF OFFICERS.**

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### **PROPOSED BOARD ACTION**

Nomination and election of Officers.

### **BACKGROUND INFORMATION**

The FAU Finance Corporation By-laws require the nomination and election of Officers (Chair, Vice Chair, Secretary/Treasurer) to the board every two years.

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**Supporting Documentation:** N/A

**Presented by:** Anthony Barbar, Chair FAUFC

# FAU FINANCE CORPORATION

Item: 3

## BOARD OF DIRECTORS

Thursday, October 29, 2020

**SUBJECT: REVIEW OF THE AUDITED FAU FINANCE CORPORATION FINANCIAL  
REPORT FOR THE YEAR ENDED JUNE 30, 2020.**

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### PROPOSED BOARD ACTION

Information Only.

### BACKGROUND INFORMATION

The audited financial statements of the Florida Atlantic University Finance Corporation (FAUFC) are presented to keep the Board of Directors informed about the financial status of the FAUFC. The audited financial statements are for the fiscal year ending June 30, 2020.

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**Supporting Documentation:** FAUFC Financial Report Year Ended June 30, 2020

**Presented by:** Keefe McCullough CPA's + Trusted Advisors

October 20, 2020

To the Board of Directors  
FAU Finance Corporation

We have audited the financial statements of FAU Finance Corporation (the "Corporation"), a direct support organization and component unit of Florida Atlantic University (the "University"), for the year ended June 30, 2020. Professional standards require that we provide you with information about our responsibilities under generally accepted auditing standards and *Government Auditing Standards*, as well as certain information related to the planned scope and timing of our audit. We have communicated such information in our engagement letter to you dated May 18, 2020. Professional standards also require that we communicate to you the following information related to our audit.

### Significant Audit Findings

#### *Qualitative Aspects of Accounting Practices:*

Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by the Corporation are described in Note 1 to the financial statements. No new accounting policies were adopted and the application of existing policies was not changed during the year. We noted no transactions entered into by the Corporation during the year for which there is a lack of authoritative guidance or consensus. All significant transactions have been recognized in the financial statements in the proper period.

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected. The most sensitive estimate affecting the Corporation's financial statements was:

- Depreciation on capital assets is provided using the straight-line method over the lesser of the useful life of the asset or the land lease term. Capital assets are recorded at historical cost or estimated historical cost, if actual historical cost is not available.
- Receivables are reported at the net amount expected to be realized by management. Amounts are reduced by an allowance for doubtful accounts and other adjustments, if applicable.

Management estimates appear reasonable and consistent in relation to the financial statements taken as a whole.

The financial statement disclosures are neutral, consistent and clear.

#### *Difficulties Encountered in Performing the Audit:*

We encountered no significant difficulties in dealing with management in performing and completing our audit.

*Corrected and Uncorrected Misstatements:*

Professional standards require us to accumulate all known and likely misstatements identified during the audit, other than those that are clearly trivial, and communicate them to the appropriate level of management. We did not identify material misstatements as a result of our audit procedures. A detailed list of audit journal entries was provided to management and is available upon request.

*Disagreements with Management:*

For purposes of this letter, a disagreement with management is a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the financial statements or the auditor's report. We are pleased to report that no such disagreements arose during the course of our audit.

*Management Representations:*

We have requested certain representations from management that are included in the management representation letter dated October 20, 2020.

*Management Consultations with Other Independent Accountants:*

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the Corporation's financial statements or a determination of the type of auditor's opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

*Other Audit Findings or Issues:*

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as the Corporation's auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.

Other Matters

We applied certain limited procedures to the management's discussion and analysis (MD&A), which is required supplementary information (RSI) that supplements the basic financial statements. Our procedures consisted of inquiries of management regarding the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We did not audit the RSI and do not express an opinion or provide any assurance on the RSI.

Restriction on Use


This information is intended solely for the information and use of the Board of Directors and management of FAU Finance Corporation and is not intended to be, and should not be, used by anyone other than these specified parties.

It has been our pleasure to serve as your independent auditors for this engagement. If we can be of additional service to you during the year, please call on us. We appreciate the opportunity to be of service to FAU Finance Corporation.



KEEFE MCCULLOUGH





# **FAU Finance Corporation** **(A Component Unit of Florida** **Atlantic University)**

Financial Report  
For the Year Ended June 30, 2020

**Keefe**  
**McCullough**  
CPA's + Trusted Advisors



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## INDEPENDENT AUDITOR'S REPORT

To the Board of Directors  
FAU Finance Corporation

### Report on the Financial Statements

We have audited the accompanying financial statements of FAU Finance Corporation (the "Corporation"), a direct support organization and component unit of Florida Atlantic University (the "University"), as of and for the year ended June 30, 2020, and the related notes to the financial statements, which collectively comprise the Corporation's basic financial statements as listed in the table of contents.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Corporation, as of June 30, 2020, and the changes in financial position, and cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

## Report on Summarized Comparative Information

We have previously audited the Corporation's 2019 financial statements, and we expressed an unmodified audit opinion on those audited financial statements, in our report dated October 4, 2019. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2019, is consistent, in all material respects, with the audited financial statements from which it has been derived.

## Other Matters

### *Required Supplementary Information*

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

## Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated October 20, 2020, on our consideration of the Corporation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Corporation's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Corporation's internal control over financial reporting and compliance.



KEEFE McCULLOUGH

Fort Lauderdale, Florida  
October 20, 2020

## MANAGEMENT'S DISCUSSION AND ANALYSIS

The management's discussion and analysis (MD&A) provides an overview of the financial position and activities of the FAU Finance Corporation (the "Corporation"), a direct support organization and component unit of Florida Atlantic University (the "University") for the fiscal years ended June 30, 2020 and 2019, and should be read in conjunction with the financial statements and notes thereto. This overview is required by Governmental Accounting Standards Board (GASB) Statement No. 35, *Basic Financial Statements—and Management's Discussion and Analysis—for Public Colleges and Universities*, and as subsequently amended. The MD&A, and financial statements and notes thereto, are the responsibility of the Corporation's management. Pursuant to GASB Statement No. 35, the Corporation's financial report includes three basic financial statements: the statement of net position; the statement of revenues, expenses, and changes in net position; and the statement of cash flows.

### FINANCIAL HIGHLIGHTS

The Corporation was incorporated on August 12, 2009 as a not-for-profit organization. It was established to assist the activities and educational purposes of the University by providing finance and investment - related assistance in connection with the acquisition or construction of capital or other University projects.

In August 2017, the Corporation issued \$40,035,000 of Tax-Exempt Capital Improvement Refunding Revenue Bonds (Football Stadium) Series 2017, which refunded the Series 2010 – Taxable Capital Improvement Revenue Bonds, to finance the construction of a 30,000 seat stadium. This Bond bears an interest rate of 2.61% (subject to adjustment) through maturity on July 2040. In July 2012, the Corporation issued Tax-Exempt Capital Improvement Revenue Bonds (Student Housing Project) Series 2012A totaling \$46,205,000 which mature beginning in July 2014 through July 2042. The Bond has interest rates ranging from 3% to 5% with semiannual interest payments due on the first of July and January beginning in January 2014. In addition, the Corporation issued Tax-Exempt Capital Improvement Revenue Bonds (Student Housing Project) Series 2012B, which refunded the Series 2010B - Taxable Bonds in November 2012. The Tax-Exempt Capital Improvement Revenue Bonds (Student Housing Project) Series 2012B totaling \$3,440,000 mature beginning in July 2013 through July 2025, with an interest rate ranging from 2.17% to 2.64%. Additionally, the Corporation issued \$120,900,000 of Taxable Capital Improvement Revenue Bonds (Student Housing Project) Series 2010. The Series 2010 was subsequently refinanced in January 2019, totaling \$90,600,000. The Tax-Exempt Capital Improvement Refunding Revenue Bonds (Innovation Village) Series 2019A has interest rates ranging from 4% to 5% through maturity on July 2039. In November 2019, the Corporation issued \$68,190,000 of Tax-Exempt Capital Improvement Revenue Bonds (Student Housing Project) Series 2019B, to finance the construction of new student housing on both the Boca Raton and Jupiter campuses. This Bond has interest rates ranging from 4% to 5% through maturity on July 2049.

The Corporation's assets and deferred outflows totaled approximately \$254.4 million and \$178.5 million at June 30, 2020 and 2019, respectively. These balances reflect \$95.1 million and \$30.3 million of deposits with a fiscal agent held in connection with the sale of bonds at June 30, 2020 and 2019, respectively. The Corporation's net revenues totaled approximately \$38.0 million and \$39.1 million representing earnings on funds held with fiscal agent, IRS interest credits, housing revenues, and athletic fees, for the years ended June 30, 2020 and 2019, respectively. All funds held with fiscal agent are invested in the State of Florida Special Purpose Investment Account (SPIA). Expenses totaled approximately \$35.5 million and \$33.9 million, for the years ended June 30, 2020 and 2019, respectively.

### REQUESTS FOR INFORMATION

Questions concerning information provided in the MD&A, financial statements and notes thereto, and other required supplemental information or requests for additional financial information should be addressed to the Vice President for Financial Affairs, FAU Finance Corporation, 777 Glades Road, Boca Raton, Florida 33431.

# FINANCIAL STATEMENTS

**FAU Finance Corporation**  
**Statement of Net Position**  
**June 30, 2020**  
**(with comparative totals as of June 30, 2019)**

	<b>2020</b>	<b>2019</b>
<b>Assets:</b>		
Current Assets:		
Cash in bank	\$ 3,294,513	\$ 5,813,895
Cash with fiscal agent - restricted	33,571,639	24,241,835
Accounts receivable	58,816	-
Due from University - cash collected	454,121	1,618,875
Due from University - housing receivable	2,998,020	2,754,620
Due from Foundation	29,052	33,127
<b>Total current assets</b>	<b>40,406,161</b>	<b>34,462,352</b>
Noncurrent Assets:		
Cash with fiscal agent - restricted	61,495,633	6,094,891
Prepaid land lease and other	7,942,764	8,266,667
Capital assets, on leased land (net of depreciation)	138,398,315	123,139,442
<b>Total noncurrent assets</b>	<b>207,836,712</b>	<b>137,501,000</b>
<b>Total assets</b>	<b>\$ 248,242,873</b>	<b>\$ 171,963,352</b>
<b>Deferred Outflow of Resources:</b>		
Deferred charge on refunding	\$ 6,205,419	\$ 6,540,847
<b>Liabilities:</b>		
Current Liabilities:		
Accounts payable	\$ 536,372	\$ 741,490
Interest payable	5,131,191	3,537,922
Due to University	697,891	1,843,243
Unearned revenue	419,068	762,814
Bonds payable - due within one year	5,570,000	4,135,000
<b>Total current liabilities</b>	<b>12,354,522</b>	<b>11,020,469</b>
Long-term liabilities:		
Bonds payable - due in more than one year	231,595,000	168,975,000
Unamortized premiums, net	21,456,440	11,988,958
<b>Total long-term liabilities</b>	<b>253,051,440</b>	<b>180,963,958</b>
<b>Total liabilities</b>	<b>\$ 265,405,962</b>	<b>\$ 191,984,427</b>
<b>Net Position (Deficit):</b>		
Net investment in capital assets	(21,827,273)	(17,054,004)
Restricted for debt service and reserve	9,932,883	9,633,197
Restricted for repair and replacement of capital assets	7,112,723	5,967,228
Unrestricted (deficit)	(6,176,003)	(12,026,649)
<b>Total net position (deficit)</b>	<b>\$ (10,957,670)</b>	<b>\$ (13,480,228)</b>

The accompanying notes to the financial statements are an integral part of these statements.

**FAU Finance Corporation**  
**Statement of Revenues, Expenses, and Changes in Net Position**  
**For the Year Ended June 30, 2020**  
**(with comparative totals for the year ended June 30, 2019)**

	<b>2020</b>	<b>2019</b>
<b>Operating Revenues (Expenses):</b>		
Housing revenue	\$ 29,903,811	\$ 33,011,388
Operating expenses	(16,159,120)	(16,415,315)
Depreciation expense	(6,431,668)	(6,116,463)
<b>Total operating income</b>	<u>7,313,023</u>	<u>10,479,610</u>
<b>Nonoperating Revenues (Expenses):</b>		
Athletic revenues	3,654,683	3,100,820
IRS interest credit	-	1,297,706
Interest income	2,081,474	809,289
Unrealized gains (losses)	2,378,947	910,722
Contributions to the University, net	(1,227,951)	(405,196)
Other non-operating expenses	(4,542,482)	(2,072,512)
Interest expense	(7,135,136)	(8,934,734)
<b>Nonoperating expenses, net</b>	<u>(4,790,465)</u>	<u>(5,293,905)</u>
<b>Changes in net position</b>	2,522,558	5,185,705
<b>Net Position (Deficit):</b>		
Beginning of year	(13,480,228)	(18,665,933)
End of year	<u>\$ (10,957,670)</u>	<u>\$ (13,480,228)</u>

The accompanying notes to the financial statements are an integral part of these statements.



**FAU Finance Corporation**  
**Statement of Cash Flows**  
**For the Year Ended June 30, 2020**  
**(with comparative totals for the year ended June 30, 2019)**

	<b>2020</b>	<b>2019</b>
<b>Cash Flow From Operating Activities</b>		
Cash paid to suppliers	\$ (16,627,542)	\$ (16,651,592)
Housing contracts – dormitory fees	30,074,171	31,818,929
<b>Net cash provided by operating activities</b>	<b>13,446,629</b>	<b>15,167,337</b>
<b>Cash Flow From Capital and Related Financing Activities</b>		
Receipt of IRS interest credit	-	1,297,706
Payment of interest	(4,528,895)	(9,831,227)
Acquisition of capital assets	(22,307,501)	(5,284,018)
Proceeds from bond	68,190,000	-
Payment of principal	(2,805,000)	(20,425,000)
Unamortized premiums	9,467,482	10,897,788
Deferred charge on refunding	335,429	(6,540,847)
<b>Net cash provided by (used in) capital and related financing activities</b>	<b>48,351,515</b>	<b>(29,885,598)</b>
<b>Cash Flow From Non-Capital and Related Financing Activities</b>		
Contributions to the University, net	(1,227,951)	(405,196)
Payment of interest	(1,012,972)	(1,044,952)
Payment of principal	(1,330,000)	(1,085,000)
Athletic fees	4,066,004	2,207,787
Other non-operating expenses	(4,542,482)	(2,072,512)
<b>Net cash used in non-capital and related financing activities</b>	<b>(4,047,401)</b>	<b>(2,399,873)</b>
<b>Cash Flow From Investing Activities</b>		
Interest received	2,081,474	809,289
<b>Net cash provided by investing activities</b>	<b>2,081,474</b>	<b>809,289</b>
<b>Non-Cash Investing Activities</b>		
Unrealized gain (loss) on cash held in SPIA	2,378,947	910,722
<b>Net non-cash provided by investing activities</b>	<b>2,378,947</b>	<b>910,722</b>
<b>Net increase (decrease) in cash</b>	<b>62,211,164</b>	<b>(15,398,123)</b>
<b>Cash:</b>		
Beginning of year	36,150,621	51,548,744
End of year	<u>\$ 98,361,785</u>	<u>\$ 36,150,621</u>
<b>Classified as:</b>		
Cash with fiscal agent – restricted (Note 2)	\$ 95,067,272	\$ 30,336,726
Cash in bank	3,294,513	5,813,895
	<u>\$ 98,361,785</u>	<u>\$ 36,150,621</u>

The accompanying notes to the financial statements are an integral part of these statements.

**FAU Finance Corporation**  
**Statement of Cash Flows**  
**For the Year Ended June 30, 2020**  
**(continued)**  
**(with comparative totals for the year ended June 30, 2019)**

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**Reconciliation of Net Operating Income to Net Cash**  
**Provided by Operating Activities:**

Net operating income	\$ 7,313,023	\$ 10,479,610
Depreciation expense	6,431,668	6,116,463
Loss on disposal of capital assets	198,059	21,445
(Increase) decrease in accounts receivable	(58,816)	-
(Increase) decrease in due from University, net	170,360	(1,192,459)
(Increase) decrease in prepaid land lease and other	323,903	400,000
Increase (decrease) in accounts payable	213,783	(69,448)
Increase (decrease) in due to University, net	(1,145,351)	(588,274)
<b>Net cash provided by operating activities</b>	<u><u>\$ 13,446,629</u></u>	<u><u>\$ 15,167,337</u></u>

The accompanying notes to the financial statements are an integral part of these statements.

**FAU Finance Corporation**  
**Notes to Financial Statements**  
**June 30, 2020**  
**(with comparative totals for the year ended June 30, 2019)**

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**Note 1. Description and Nature of Organization and Significant Accounting Policies**

On August 12, 2009, the FAU Finance Corporation (the "Corporation") was incorporated as a not-for-profit organization under the laws of the State of Florida. The Corporation is a direct support organization of the Florida Atlantic University (the "University"), a part of the State university system of public universities. The Corporation has been organized to assist the activities and educational purposes of the University by providing finance and investment-related assistance in connection with the acquisition or construction of capital or other University projects, including but not limited to the structuring of debt relating thereto. The governing body of the Corporation is its Board of Directors (the "Board"). The Board is responsible for managing, supervising and controlling the business, property, affairs and funds of the Corporation. The Directors of the Corporation are appointed in the following manner – (a) one appointed Director shall be the President of the University or the President's designee; (b) one appointed Director shall be appointed by the chair of the University Board of Trustees; and (c) a minimum of three (3) additional Directors shall be appointed by the President of the University and must be approved by the University's Board of Trustees. Each Director must have demonstrated outstanding qualities of leadership or managerial ability. The University's Board of Trustees can unilaterally allow for a decertification of the Corporation and cause for dissolution of the Corporation, resulting in all assets reverting to the University. Consequently, the Corporation meets the criteria for inclusion in the University's reporting entity as a component unit.

A summary of the Corporation's significant accounting policies follows:

**Basis of presentation:** The Corporation is engaged in a single business-type activity whose operations are primarily supported by user fees and charges. The statements were prepared in accordance with the Government Accounting Standards Board ("GASB") codification section 2100, which establishes standards for defining and reporting of the financial reporting entity. The Corporation maintains a proprietary fund which reports transactions related to activities similar to those found in the private sector. As such, the Corporation presents only the statements required of enterprise funds, which include the statement of net position, statement of revenues, expenses, and changes in net position, and statement of cash flows.

The Corporation previously adopted GASB Statement No. 63 – *Financial Reporting of Deferred Outflows of Resources, Deferred Inflows of Resources, and Net Position*. GASB Statement No. 63 requires that the statement of net position report assets plus deferred outflows of resources, liabilities plus deferred inflows of resources and the difference between them as net position/deficit. Net position represents the residual interest in the Corporation's assets and consists of three sections: net invested in capital assets, restricted net position and unrestricted net position/deficit. The net position component, net invested in capital assets, consists of all capital assets, net of accumulated depreciation, less the outstanding balances of any outstanding debt that is attributable to the acquisition, construction or improvements of those assets. Net position is reported as restricted when constraints are imposed by third parties or enabling legislation.

**FAU Finance Corporation**  
**Notes to Financial Statements**  
**June 30, 2020**  
**(with comparative totals for the year ended June 30, 2019)**

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**Note 1.           Description and Nature of Organization and Significant Accounting Policies**  
**(continued)**

The accounting and financial reporting treatments applied to a fund are determined by its measurement focus. The Corporation's financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. Under this method, revenue is recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of the related cash flows. The Corporation's revenues are generated primarily from operations of the dormitory and stadium facilities. The Corporation's policy is to use restricted resources first, then unrestricted resources when both are available for use to fund activity.

**Accounting estimates:** The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, deferred inflows/outflows, and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**Income taxes:** The Corporation is exempt from federal income taxes under the provisions of Section 501(c)(3) of the Internal Revenue Code.

**Date of management review:** The Corporation's management has evaluated subsequent events and transactions for potential recognition or disclosure in the financial statements through October 20, 2020, the date the financial statements were available to be issued.

**Restricted assets:** Assets required to be segregated by contractual obligations are identified as restricted assets. Restricted assets at June 30, 2020, represent funding required to be segregated by the Series 2012B – Tax-Exempt Capital Improvement Revenue Bonds (Student Housing Project), Series 2012A – Tax-Exempt Capital Improvement Revenue Bonds (Student Housing Project), Series 2017 – Tax-Exempt Capital Improvement Revenue Refunding Bonds (Football Stadium Project), Series 2019A – Tax-Exempt Capital Improvement Refunding Revenue Bonds (Student Housing Project), and Series 2019B – Tax-Exempt Capital Improvement Revenue Bonds (Student Housing Project) contractual obligations.

**Cash:** For purposes of the statement of cash flows, cash and cash equivalents include the State of Florida Special Purpose Investments ("SPIA") accounts and cash on hand at the statement date. The fair value of the Corporation's position in the SPIA is the same as the value of the pooled shares. SPIA funds are combined with State funds and invested as part of the Treasury Investment Pool in various short-term liquid investments and fixed income securities. The funds can be withdrawn at any time and are reported at fair value. The Corporation considers all highly liquid investments with a maturity of 3 months or less when purchased, to be cash equivalents.

**FAU Finance Corporation**  
**Notes to Financial Statements**  
**June 30, 2020**  
**(with comparative totals for the year ended June 30, 2019)**

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**Note 1. Description and Nature of Organization and Significant Accounting Policies (continued)**

**Prepaid land lease and other:** In 2010, the Corporation prepaid to the University the sum of \$12,000,000 which represents the total sum for the ground rent of a facility site located on the Boca Raton Campus of the University on which student housing facilities and related surface parking was constructed. The lease also provided the Corporation with a leasehold interest in certain existing student dormitory housing facilities on the Boca Raton Campus of the University. The original term of the land lease balance was amortized on a straight-line basis over 30 years. In 2019, the Corporation issued new underlying debt for a longer period modifying the term of the lease. The prepaid lease balance was amortized on a straight-line basis over the remaining 30 years in conjunction with the new debt. The unamortized prepaid lease balance at June 30, 2020 and 2019 was \$7,942,764 and \$8,266,667, respectively.

In 2019, the Corporation entered into an agreement with the University for the ground lease of a facility site located on Jupiter Campus of the University on which student housing facilities are constructed. There is no financial obligation due to the University for the lease agreement. The lease expires May 2105.

**Capital assets, on leased land:** Capital assets, which include property, plant, and equipment assets, are reported in the statement of net position. The Corporation capitalizes all capital assets with a cost in excess of a \$5,000 threshold and an estimated life greater than one year. Capital assets are recorded at historical cost or estimated historical cost if actual historical cost is not available.

Depreciation on buildings and improvements, furniture, fixtures, and equipment are computed on the straight-line basis over the lesser of the useful life of the asset or the land lease term. Depreciation of buildings and improvements, furniture, fixtures and equipment are being computed over terms ranging from 7 to 30 years.

**Construction in progress:** Construction in progress is stated at cost and included costs related to construction and capital projects on the University dormitories. At June 30, 2020, construction in progress included capitalized interest of approximately \$1,940,000.

**Deferred outflows/inflows of resources:** In addition to assets, the statement of financial position will sometimes report a separate section for deferred outflows of resources. This separate financial statement element, deferred outflows of resources, represents a consumption of net position that applies to a future period(s) and so will not be recognized as an outflow of resources (expense/expenditure) until then. The Corporation has one item that qualifies for reporting in this category. A deferred charge on refunding results from the difference in the carrying value of refunded debt and its reacquisition price. This amount is deferred and amortized over the shorter of the life of the refunded or refunding debt.

**FAU Finance Corporation**  
**Notes to Financial Statements**  
**June 30, 2020**  
**(with comparative totals for the year ended June 30, 2019)**

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**Note 1. Description and Nature of Organization and Significant Accounting Policies**  
**(continued)**

In addition to liabilities, the statement of financial position will sometimes report a separate section for deferred inflows of resources. This separate financial statement element, deferred inflows of resources, represents an acquisition of net position that applies to a future period(s) and so will not be recognized as an inflow of resources (revenue) until that time. The Corporation does not have any items that qualify for reporting in this category.

**Unearned revenue:** Cash collected in advance for services that have not yet been provided. Stadium ticket revenues collected in advance are deferred until the relevant football season has commenced in which period the revenue is then recognized.

**Bond premium:** Bond premiums are amortized using the effective interest method over the life of the related bond.

**Expenses:** Operating expenses are those costs incurred for the day to day operation of the Corporation. All other expenses, including contributions made to the University, are reported as non-operating expenses.

Operating expenses as reported on the statement of revenues, expenses and changes in net position are comprised of the following categories of expenses:

Category	2020	2019
Salaries and benefits	\$ 6,693,193	\$ 7,024,596
Utilities	1,984,808	2,119,631
Repairs and maintenance	1,499,099	1,542,064
Communications	388,386	404,898
Supplies	414,256	687,361
Other operating costs	5,179,378	4,636,765
	<u>\$ 16,159,120</u>	<u>\$ 16,415,315</u>

**Revenues:** Operating Revenues – Housing contract dormitory revenues are recognized in the period in which housing is provided to students.

Nonoperating revenues – In general, athletic fees are recognized in the period in which goods/services are provided and when seating is made accessible for stadium facility events. Contributions from University, including capital contributions, are recognized as revenues when eligibility requirements are met. Interest income and related gains (losses) are recognized in the period earned.

**Reclassifications:** Certain reclassifications have been made to the 2019 financial statement presentation to correspond to the current year's format. Total net position and changes in net position are unchanged due to these reclassifications.

**FAU Finance Corporation**  
**Notes to Financial Statements**  
**June 30, 2020**  
**(with comparative totals for the year ended June 30, 2019)**

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**Note 2. Cash**

**Investments:** The Corporation is authorized to invest in State of Florida Special Purpose Investment Accounts (SPIA), U.S. Treasury Bills, Notes, Bonds and Strips and other obligations whose principal interest is fully guaranteed by the United States of America or any of its agencies or instrumentalities, Government Sponsored Enterprises, Asset-Backed Securities rated “AAA” by either S&P or Moody’s, Money Market Instruments rated “A1/P”, Corporate Notes rated single A or higher, Money Market Funds registered with the Securities and Exchange Commission (SEC) or other investments authorized by the Corporation’s Board of Directors.

SPIA pooled investments with the State Treasury are not registered with the SEC. Oversight of the pooled investments with the State Treasury is provided by the Treasury Investment Council per Section 17.575, Florida Statutes. The authorized investment types are set forth in Section 17.57, Florida Statutes. SPIA pooled investments are recorded at fair value based on net asset value of the pool, which is consistent with the treatment of “2a-7 like” pool.

The Corporation categorizes its fair value measurements within the fair value hierarchy established by generally accepted accounting principles. The hierarchy is based on the valuation inputs used to measure the fair value of the asset. Level 1 inputs are quoted prices in active markets for identical assets, Level 2 inputs are significant other observable inputs, and Level 3 inputs are significant unobservable inputs.

All of the Corporation’s recurring fair value measurements as of June 30, 2020 and 2019, are valued based on the Corporation’s share of the pool (Level 3 inputs).

Cash and investments with fiscal agent are amounts restricted by debt agreements and are held in the following accounts at June 30, 2020 and 2019:

Account	Noncurrent	Current	2020 Total	2019 Total
Construction Fund	\$ 55,930,433	\$ 6,559,080	\$ 62,489,513	\$ 744,665
Revenue Fund	-	154,980	154,980	116
Debt Service Fund	-	9,498,874	9,498,874	7,820,893
Reserve Fund	5,565,200	-	5,565,200	5,350,226
Repair and Replacement Fund	-	7,112,723	7,112,723	5,967,228
Surplus Fund*	-	10,245,982	10,245,982	10,453,303
Athletic Fee	-	-	-	295
<b>Total</b>	<b>\$ 61,495,633</b>	<b>\$ 33,571,639</b>	<b>\$ 95,067,272</b>	<b>\$ 30,336,726</b>

\* The Corporation segregates funds from the Surplus Fund for housing repair purposes in addition to debt agreement restrictions on repair and replacement funds. The balance internally restricted for Housing Repair purposes was \$529,131 and \$195,780 for fiscal years 2020 and 2019, respectively.



**FAU Finance Corporation**  
**Notes to Financial Statements**  
**June 30, 2020**  
**(with comparative totals for the year ended June 30, 2019)**

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**Note 2. Cash (continued)**

**Interest rate risk:** Interest rate risk is the risk that changes in the market interest rate will adversely affect the fair value of an investment. The Corporation's investment policy does not have a provision which limits investment maturity as a mean of managing exposure to fair value losses arising from increasing interest rates. Information about the sensitivity of the fair value of the Corporation's investments and market interest rate fluctuations is provided by the following table that shows the distribution of the Corporation's investments by effective duration at June 30, 2020 and 2019:

Investment Type	2020 Fair Value	2020 Effective (In Years)	2019 Fair Value	2019 Effective (In Years)
State of Florida Special Purpose Account (SPIA)	\$ 95,067,272	0.43	\$ 30,336,726	2.71

**Credit risk:** Generally, credit risk is the risk that an issuer of an investment will not fulfill its obligation to the holder of the investment. This is measured by the assignment of a rating by a nationally recognized statistical rating organization. The Corporation's investment policy limits credit risk by requiring all fixed-income securities to be rated as single A or better. As a SPIA participant, the Corporation invests in the Florida Treasury Investment Pool. The Florida Treasury Pool is rated AA-f as of June 30, 2020 and 2019.

**Foreign currency risk:** State law and investment policy do not authorize the Treasury Investment Pool to purchase investments in foreign currencies; therefore, the Treasury Investment Pool is not exposed to foreign currency risk.

**Custodial credit risk:** Custodial credit risk for deposits is the risk that in the event of the failure of a depository financial institution, an entity will not be able to recover its deposits or will not be able to recover collateral securities that are in the possession of an outside party. It is the Corporation's policy to require that time deposits in excess of FDIC insurable limits be secured by collateral or private insurance to protect public deposits in a single financial institution if it were to default. Under Florida statutes, Chapter 280, *Florida Security for Public Deposits Act*, the State Treasurer requires all qualified public depositories to deposit with the Treasurer or another banking institution eligible collateral. Eligible collateral is dependent upon the depository institution's financial history and its compliance with Florida Statutes, Chapter 280. In the event of a failure of a qualified public depository, the remaining public depositories would be responsible for covering any resulting losses.

The custodial credit risk for investments is the risk that, in the event of the failure of the counterparty (for example, a broker-dealer) to a transaction, an entity will not be able to recover the value of its investments or collateral securities that are in the possession of another party. Consistent with the Corporations investment policy, the investments are held by the Corporation's custodial institution and registered in the Corporation's name. Investments in the State of Florida Special Purpose Investment funds are not subject to custodial credit risk.



**FAU Finance Corporation**  
**Notes to Financial Statements**  
**June 30, 2020**  
**(with comparative totals for the year ended June 30, 2019)**

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**Note 3. Capital Assets, on Leased Land**

The following is a summary of changes in capital asset balances for the year ended June 30, 2020:

Asset	Beginning Balance	Additions	Deletions/ Transfers	Ending Balance
Construction in progress	\$ 256,040	\$ 20,613,582	\$ -	\$ 20,869,622
Buildings and improvements	160,736,992	1,029,028	(433,590)	161,332,430
Furniture, fixtures and equipment	1,588,564	245,990	(36,459)	1,798,095
<b>Property and equipment, gross</b>	162,581,596	21,888,600	(470,049)	184,000,147
Less accumulated depreciation	(39,442,154)	(6,431,668)	271,990	(45,601,832)
<b>Property and equipment, net</b>	<u>\$ 123,139,442</u>	<u>\$ 15,456,932</u>	<u>\$ (198,059)</u>	<u>\$ 138,398,315</u>

**Note 4. Bonds Payable**

Series 2012A – Tax-Exempt Capital Improvement Revenue Bonds (Parliament Hall)

The Series 2012A – Capital Improvement Revenue Bonds in the amount of \$46,205,000 were issued in July 2012 for construction of Student Housing Project – Parliament Hall dormitories. The bonds mature beginning in July 2014 through 2042, with interest rates ranging from 3% to 5%.

Interest is paid semiannually on each January 1 and July 1. Debt service is paid semiannually commencing January 2014 through July 2042.

Series 2012B – Tax-Exempt Capital Improvement Revenue Bonds (Innovation Village)

The Series 2012B – Capital Improvement Revenue Bonds (Student Housing Project) in the amount of \$3,440,000 were issued in November 2012. The bonds mature beginning in July 2013 through 2025, with an interest rate ranging from 2.17% to 2.64%.

Interest is paid semiannually on each January 1 and July 1. Debt service is paid semiannually commencing January 2013 through July 2025.

Series 2017 – Tax-Exempt Capital Improvement Refunding Revenue Bonds (Football Stadium)

Previously, the Corporation issued \$44,500,000 of Taxable Capital Improvement Revenue Bonds (BAB Bonds), Series 2010, maturing in 2040, with an interest rate of 5.78%. The Bonds were issued in connection with construction of a 30,000 seat stadium facility, parking improvements, and other associated athletic and onsite and offsite infrastructure improvements and projects. On August 30, 2017, the Corporation issued Tax-Exempt Capital Improvement Refunding Revenue Bonds (Football Stadium Project), Series 2017, amounting to \$40,035,000, to refund the then outstanding Series 2010 Bonds. At August 30, 2017, the Series 2010 Bonds were considered retired/fully defeased. The Series 2017 Bonds bear interest at a 10-year fixed rate of 2.61%, subject to adjustment through maturity.

**FAU Finance Corporation**  
**Notes to Financial Statements**  
**June 30, 2020**  
**(with comparative totals for the year ended June 30, 2019)**

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**Note 4. Bonds Payable (continued)**

Interest is paid semiannually on each January 1 and July 1. Debt service is paid semiannually commencing July 2018 through July 2040.

The Corporation is required to adopt an operating budget for each fiscal year covering all operations and operating expenses of the project which shall assure that pledged revenues will exceed all contemplated expenses by at least 25%. In addition, the Corporation is required to certify on a bi-annual basis that the operating and nonoperating revenues from the previous twelve month period are sufficient to cover at least 125% of an amount equal to the annual bond service requirements.

Series 2019A – Tax-Exempt Capital Improvement Refunding Revenue Bonds (Innovation Village)

Previously, the Corporation issued \$112,455,000 of Taxable Capital Improvement Revenue Bonds, Series 2010A maturing in 2040, with interest rates ranging from 5.48% to 7.64%. The bonds were issued in connection with the construction of the Innovation Village Dormitory facility. On January 19, 2019, the Corporation issued Tax-Exempt Capital Improvement Refunding Revenue Bonds (Innovation Village), Series 2019A for \$90,600,000, to advance refund the then outstanding 2010A Series Bonds. At January 19, 2019, the Series 2010A Bonds were considered retired/legally defeased in substance. The defeased bonds at June 30, 2020 and 2019 had an outstanding balance of \$101,030,000. This amount was fully retired by July 2020. The bonds mature beginning July 2019 through 2039 with interest rates ranging from 4% to 5%.

Interest is paid semiannual on each January 1 and July 1. Debt service is paid semiannually commencing on July 2019 through July 2039.

Series 2019B – Tax-Exempt Capital Improvement Revenue Bonds (Student Housing)

The Series 2019B – Capital Improvement Revenue Bonds in the amount of \$68,190,000 were issued in November 2019 for construction of Student Housing Project. The bonds mature beginning in July 2022 through 2049, with interest rates ranging from 4% to 5%.

Interest is paid semiannually on each January 1 and July 1. Debt service is paid semiannually commencing January 2020 through July 2049.

The Corporation is required to establish and collect fees, rentals and other charges from students, faculty members and others, in order for the net revenues available for debt service to be sufficient to cover at least 125% of the amount equal to the annual bond service requirement for the Series 2012A, 2012B, 2019A, and 2019B student housing bonds.

**FAU Finance Corporation**  
**Notes to Financial Statements**  
**June 30, 2020**  
**(with comparative totals for the year ended June 30, 2019)**

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**Note 4. Bonds Payable (continued)**

The following is a summary of changes in long-term obligations for the year ended June 30, 2020:

Debt	Beginning Balance	Additions	Repayments	Ending Balance	Due Within One Year
Bonds, Series 2012A Parliament Hall	\$ 41,555,000	\$ -	\$ 1,045,000	\$ 40,510,000	\$ 1,090,000
Bonds, Series 2012B Innovation Village	2,005,000	-	270,000	1,735,000	275,000
Bonds, Series 2017 Stadium	38,950,000	-	1,330,000	37,620,000	1,360,000
Bonds, Series 2019A Innovation Village	90,600,000	-	1,490,000	89,110,000	2,845,000
Bonds, Series 2019B Student Housing	-	68,190,000	-	68,190,000	-
	<u>\$ 173,110,000</u>	<u>\$ 68,190,000</u>	<u>\$ 4,135,000</u>	<u>\$ 237,165,000</u>	<u>\$ 5,570,000</u>

The Corporation's expected debt service requirements to maturity are as follows:

Year Ending June 30,	Principal	Interest	2020 Total
2021	\$ 5,570,000	\$ 10,153,688	\$ 15,723,688
2022	5,795,000	9,918,097	15,713,097
2023	7,250,000	9,644,705	16,894,705
2024	7,560,000	9,322,533	16,882,533
2025	7,880,000	8,991,755	16,871,755
2026-2030	43,340,000	39,588,810	82,928,810
2031-2035	53,185,000	29,039,520	82,224,520
2036-2040	62,470,000	16,308,915	78,778,915
2041-2045	25,260,000	6,852,127	32,112,127
2046-2049	18,855,000	2,449,125	21,304,125
<b>Total</b>	<u>\$ 237,165,000</u>	<u>\$ 142,269,275</u>	<u>\$ 379,434,275</u>

The previous table does not include the \$21,456,440 and \$11,988,958 in unamortized bond premiums in the total principal outstanding for the years ended June 30, 2020 and 2019, respectively.

**FAU Finance Corporation**  
**Notes to Financial Statements**  
**June 30, 2020**  
**(with comparative totals for the year ended June 30, 2019)**

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**Note 4. Bonds Payable (continued)**

*Pledged Revenue*

The Corporation has pledged revenues to repay bonds outstanding as of June 30, 2020. The following table reports the revenues pledged for each debt issue, the amounts of such revenue received in the current year (net of operating expenses), the principal and interest recorded on the debt, the date through which the revenue is pledged under the debt agreement, and the total pledged future revenue for each debt, which is the amount of the remaining principal and interest on the bonds at June 30, 2020:

Debt Issue	Pledged Revenue	Net Available* Revenue	Principal and Interest Recorded	Outstanding** Principal and Interest	Pledged Through
Bonds, Series 2012A & 2012B Parliament Hall & Innovation Village	Housing Revenues	\$ 8,498,261	\$ 3,109,840	\$ 65,621,014	2025 - 2042
Bonds, Series 2017 Stadium	Athletic Revenues	\$ 3,654,683	\$ 2,358,247	\$ 49,027,286	2040
Bonds, Series 2019A Innovation Village	Housing Revenues	\$ 11,870,163	\$ 7,237,050	\$ 138,141,875	2039
Bonds, Series 2019B Student Housing	Housing Revenues	\$ -	\$ 1,940,534	\$ 126,644,100	2049

\*Net available revenues are defined as recognized revenue less applicable operating expenses. In addition, the amount includes reserve fund interest and repair and replacement expense per bond trust indenture.

\*\*Represents principal and interest payments outstanding from 7/1/2020 and beyond.

The Corporation's bonds are collateralized by pledged revenues which is defined as cash collected from usual operating activities less cash paid for operating expenses. Issuance of the bond does not directly obligate the University. However, in the event of default, the trust indenture requires liquidation of net assets equivalent to the current year's debt service.

Debt arrangements include other financial provisions for events of default such as debt service payment defaults and violation of covenants, agreements, or other conditions. Events of default may increase the current interest rates, accelerate maturity, or initiate other remedies available to the bondholders, as described in each debt indenture.

**Note 5. Commitments**

**Operating lease:** The Corporation leases land and leasehold interests under a non-cancelable operating lease agreement dated March 4, 2010 with Florida Atlantic University with terms extending through July 2039. The lease was prepaid in March 2010 by the Corporation to Florida Atlantic University for the sum of \$12,000,000 which represents the total sum for the ground rent of the facility site located on the Boca Raton Campus of the University upon which the Corporation constructed student housing facilities and related surface parking. The lease is being amortized to rent expense over the life of the lease. The total rental expense for the years ended June 30, 2020 and 2019 was \$323,903 and \$400,000, respectively.

**FAU Finance Corporation**  
**Notes to Financial Statements**  
**June 30, 2020**  
**(with comparative totals for the year ended June 30, 2019)**

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**Note 5.           Commitments (continued)**

**Construction:** As of June 30, 2020, the Corporation began construction of two new student housing facilities at the Boca and Jupiter campuses. As of June 30, 2020, the Corporation had incurred approximately \$20,600,000 in construction costs to date. At June 30, 2020, the remaining obligation under these contracts was approximately \$51,100,000. The dorm construction is expected to be completed by June 30, 2021. In addition, the Corporation commenced roofing repairs of Heritage Park Tower during the year ended June 30, 2020. At June 30, 2020, the remaining obligation for this project was approximately \$1,428,000.

**Note 6.           Stadium Operating Agreement**

Previously, the University and the Corporation entered into an operating agreement whereby the Corporation issued Series 2010 – Taxable Capital Improvement Revenue Bonds to finance the acquisition, installation and construction of a 30,000 seat stadium facility (parking improvements, and other associated athletic and onsite and offsite infrastructure improvements and projects) (the “facility”) and the University agreed to operate and manage the facility for use as an athletic stadium to generate revenue to service the related debt. The Series 2010 Bonds were subsequently refinanced by the Series 2017 Tax-Exempt Capital Improvement Revenue Refunding Bonds, in August 2017. The University and the Corporation entered into a new operating agreement in August 2017, whereby, the University continues to operate and manage the facility for use as an athletic stadium to generate revenue to service the related debt. Under the terms of the operating agreement, the University will collect and deposit all pledged revenues from operations of the facility in specified accounts as defined in the bond trust indenture agreement. The operating agreement will terminate on the date all obligations of the Corporation and University under the bond trust indenture agreement have been fulfilled which is expected to be July 2040 (maturity date of the bonds).

**Note 7.           Related Party Transactions**

Due to University

Certain construction and related costs are paid for by the University and then reimbursed by the Corporation. The balance due to the University related to these costs at June 30, 2020 and 2019, amounted to \$697,891 and \$1,843,243, respectively. The University provides personnel and administrative support to the Corporation to aid in its operation. The costs of these services are not material to the Corporation, and therefore are not recognized in these financial statements.

Due from University

At June 30, 2020 and 2019, the University owed the Corporation \$3,452,141 and \$4,373,495 respectively, for amounts collected and to be collected on behalf of the Corporation.

**Note 7.        Related Party Transactions (continued)**

Due from Foundation

At June 30, 2020 and 2019, the FAU Foundation owed the Corporation \$29,052 and \$33,127 respectively, for amounts collected on behalf of the Corporation for premium seating contributions and capital gifts.

**Note 8.        Uncertainties**

The coronavirus (COVID-19) outbreak has caused disruption in international and U.S. economies and markets. The coronavirus and fear of further spread has caused quarantines, cancellation of events and overall reduction in business and economic activity. On March 11, 2020, the World Health Organization designated the coronavirus outbreak a pandemic. Management and the Board of Directors continue to evaluate and monitor the potential adverse effect that this event may have on the Corporation's financial position, operations and cash flows. The full impact of COVID-19 is unknown at this time and cannot be reasonably estimated as these events are still developing.

**Note 9.        Subsequent Events**

As a result of the pandemic, the primary method of instructional delivery has changed since last year. The change in the instructional delivery method to combat the spread of COVID-19 may have had some impact on on-campus housing occupancy. Housing occupancy declined from approximately 99% in the fall of 2019, to approximately 78% in the fall of 2020.

In response to the reduction in occupancy for fall 2020, FAU has taken actions to offset revenue declines, including reducing housing staff and deferring non-essential maintenance. Despite the reduction in occupancy, FAU does not anticipate any difficulty in making its Fiscal Year 2020-21 annual debt service payment of approximately \$10.3 million on the FAUFC Housing Facilities and approximately \$5.4 million on the State FAU Housing Facilities.

# OTHER REPORTS FROM INDEPENDENT AUDITORS

**Keefe  
McCullough**  
CPA's + Trusted Advisors

INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING  
AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS  
PERFORMED IN ACCORDANCE WITH *GOVERNMENT AUDITING STANDARDS*

To the Board of Directors  
FAU Finance Corporation

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of FAU Finance Corporation (the "Corporation"), a direct support organization and component unit of Florida Atlantic University (the "University"), as of and for the year ended June 30, 2020, and the related notes to the financial statements, which collectively comprise the Corporation's basic financial statements, and have issued our report thereon dated October 20, 2020.

**Internal Control over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the Corporation's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control. Accordingly, we do not express an opinion on the effectiveness of the Corporation's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

CPA's + Trusted Advisors



## **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Corporation's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

## **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.



KEEFE McCULLOUGH

Fort Lauderdale, Florida  
October 20, 2020

# FAU FINANCE CORPORATION

**Item: 4**

## **BOARD OF DIRECTORS**

**Thursday, October 29, 2020**

**SUBJECT: HOUSING FINANCIAL UPDATE.**

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### **PROPOSED BOARD ACTION**

Information only.

### **BACKGROUND INFORMATION**

The interim financial data of the Florida Atlantic University Finance Corporation (FAUFC) is presented to keep the Board of Directors informed about the financial status of the FAUFC.

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**Supporting Documentation:** Powerpoint Document

**Presented by:** Ms. Dorothy Russell



**Division of Financial Affairs/ Division of Student Affairs  
Department of Housing and Residential Education**

**FAUFC Meeting  
October 29, 2020**



## Housing Financial Performance

	ACTUAL FY19	PROJECTED FY20	ACTUAL FY20
<b>Operating Revenues</b>			
Resident Housing Fees	37,720,997	33,573,195	34,707,118
Student Repair Fees	92,939	91,000	15,745
Application Fees	335,701	333,500	365,100
Conference/Guest Housing Fees/Orientation	241,302	-	208,148
<b>Total Operating Revenues</b>	<b>38,390,939</b>	<b>33,997,695</b>	<b>35,296,111</b>
<b>Total Operating Expenses</b>	<b>11,843,117</b>	<b>14,094,164</b>	<b>13,976,246</b>
<b>Total Non-Operating Expenses (R&amp;R and Overhead)</b>	<b>3,849,100</b>	<b>3,139,945</b>	<b>3,000,000</b>
<b>Total Expenses</b>	<b>15,692,217</b>	<b>17,234,109</b>	<b>16,976,246</b>
<b>Total Debt Service</b>	<b>14,785,558</b>	<b>15,612,175</b>	<b>15,612,175</b>
<b>Net Revenues Over Expenses</b>	<b>7,913,164</b>	<b>1,151,411</b>	<b>2,707,690</b>

<i>DBF Debt Service Coverage Ratio</i>	2.13	1.73	1.75
<i>FAUFC Debt Service Coverage Ratio</i>	1.80	1.52	1.52



## Florida Atlantic University Finance Corporation – Debt Service

	<u>FY21 Projection*</u>
Housing and Other Operating Revenues - DBF	16,321,078
Less: Current Expenses	<u>7,428,474</u>
<b>Net Operating Income</b>	<b>8,892,604</b>
<b>Less: Debt Service on University Bonds</b>	<b>5,386,800</b>
<b>Surplus of Existing DBF Facilities - Tier 1</b>	<b>3,505,804</b>
<b>FAU Finance Corporation</b>	
<b>Innovation Village</b>	
Pledged Revenue	10,033,555
Less: Current Expenses (op+ R&R/OH)	<u>3,434,698</u>
<b>Net Operating Income</b>	<b>6,598,856</b>
<b>Parliament Hall</b>	
Pledged Revenue	4,192,516
Less: Current Expenses (operating only, excludes OH/R&R)	<u>1,377,583</u>
<b>Net Operating Income</b>	<b>2,814,933</b>
<b>Revenue Available for Debt Service</b>	<b>12,919,593</b>
<b>Annual Debt Service:</b>	
2012A/B	3,082,379
2019A	<u>7,229,800</u>
<b>Total Annual Debt Service</b>	<b>10,312,179</b>
<b>Net Cash Flow</b>	<b>2,607,414</b>
<b>Debt Service Coverage Ratio</b>	<b>1.25</b>
<b>DBF Ratio</b>	<b>1.85</b>

\*Projection based on occupancy of 75% in the Fall, 89% in the Spring, with operating expense reductions of \$1.8M

# FAU FINANCE CORPORATION

Item: 5

## BOARD OF DIRECTORS

Thursday, October 29, 2020

**SUBJECT: REVIEW OF HOUSING RENTAL RATES FOR NEW BUILDING OPENING FALL 2021.**

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### PROPOSED BOARD ACTION

Information only.

### BACKGROUND INFORMATION

The new Student Housing project that was approved by the FAUFC on October 30, 2018, approved by the BOT on November 13 and approved by the Board of Governors on March 27, 2019, had noted under the Project Summary-Demand Analysis the following rental rate guidelines for the first year:

#### **Project Summary-Demand Analysis**

Boca Raton Campus – To maximize occupancy within the project it is critical that affordability is prioritized. For a single occupancy unit, the Year 1 rental rate will not exceed \$4,885 per semester. For a double occupancy unit, the Year 1 rental rate will not exceed \$3,900 per semester.

Jupiter Campus – To maximize occupancy within the project it is critical that affordability is prioritized. The Year 1 rental rate will not exceed \$4,885 per semester.

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**Supporting Documentation:** Housing Rates 1-page

**Presented by:** Dr. Larry Faerman



## New Student Housing Dorms Opening Fall 2021 – Housing Rates

### Boca Raton:

4 Bedroom (Single Occupancy) – 2 Bath (102 units) = 408 beds at \$4,885	\$1,993,080
2 Bedroom (Single Occupancy) – 1 Bath (54 units) = 108 beds at \$4,750	\$513,000
2 Bedroom (Double Occupancy) – 1 Bath (24 units) = 96 beds at \$3,900	<u>\$374,400</u>
<b>Total Revenue per Fall Semester</b>	<b>\$2,880,480</b>

### Jupiter (Full Size Beds):

4 Bedroom (Single Occupancy) – 2 Bath (30 units) = 120 beds at \$4,885	\$586,200
2 Bedroom (Single Occupancy) – 1 Bath (15 units) = 30 beds at \$4,750	\$142,500
1 Bedroom (Single Occupancy) – 1 Bath (3 units) = 3 beds at \$4,885	<u>\$14,655</u>
<b>Total Revenue per Fall Semester</b>	<b>\$743,355</b>

**Note:** Single occupancy not to exceed \$4,885/ double occupancy not to exceed \$3,900 approved by FAUFC and BOT

# FAU FINANCE CORPORATION

Item: 6

## BOARD OF DIRECTORS

Thursday, October 29, 2020

**SUBJECT: UPDATE ON THE TRI-PARTY AGREEMENT.**

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### PROPOSED BOARD ACTION

Information only.

### BACKGROUND INFORMATION

Discussion of the Management Agreement between FAU Finance Corporation, C-BB Management, LLC (Capstone) and Florida Atlantic University Board of Trustees. The original agreement was dated July 1, 2011 and approved by the FAUFC on February 3, 2010 and by the BOT on March 24, 2010. The agreement expires July 1, 2021. The agreement states “the Term shall be extended for successive one (1) year periods commencing with the initial Term and each successive anniversary thereafter, unless the Finance Corporation or either Manager gives notice of non-extension at least ninety (90) days prior to such expiration or anniversary date”.

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**Supporting Documentation:** COCM 1-page

**Presented by:** Dr. Larry Faerman





## Capstone On-Campus Management (COCM)

- Capstone On-Campus Management (COCM) currently oversees all facilities operations within the footprint of Housing & Residential Education at FAU on the Boca Raton and Jupiter campuses.
- This includes day-to-day maintenance and custodial staffing, response to student facilities concerns and responding to emergency situations.
- In addition, COCM provides guidance and proposals on all facilities minor and major projects involving FAU's Housing Facilities.
- The Director of Housing Facilities (COCM) provides project management for all facilities projects in coordination with Design & Construction Services and Engineering and Utilities (where applicable).
- Upon request, COCM utilizes their extensive knowledge of university housing management to provide consultative services on all aspects of FAU's housing enterprise.