

Housing System
Financial Statements
June 30, 2018

FLORIDA ATLANTIC UNIVERSITY HOUSING SYSTEM MANAGEMENT DISCUSSION AND ANALYSIS JUNE 30, 2018

Our analysis of Florida Atlantic University's Department of Housing and Residential Life's (Housing) financial performance is based on the Statement of Net Assets, Statement of Revenues, Expenses, and Changes in Net Assets and provides an overview of the financial activities for the fiscal year ending June 30, 2018. Please read this in conjunction with Housing's financial statements.

Over time, increases or decreases in Housing's net assets are one indicator of whether its financial health is improving or deteriorating. Based on the representative financials, Housing Management believes that the financial position of Housing remains healthy. The University's Housing management team has ensured its financial strength through strategic and comprehensive planning for the future.

Housing's total operating revenues increased \$222,539 or 1.34% from approximately \$17.79 million for the fiscal year ended June 30, 2017 to \$18.02 million for the fiscal year ended June 30, 2018. The increase in total operating revenues is mainly contributable to the increase in occupancy year over year from 99% in FY17 to 105% in FY18.

Total operating expenses decreased \$1,035,740 or 9.85% from approximately \$11.28 million for the fiscal year ended June 30, 2017 to \$10.24 million for the fiscal year ended June 30, 2018. The decrease in operating expenses is mainly contributable to da decrease in Repairs and Maintenance, telecommunication expenses and reallocation of salaries and benefits to Boca Housing. Our operating margin increased year over year from 36.62% in FY17 to 43.15% in FY18.

For a fourth year in a row, Housing management implemented aggressive strategies to boost occupancy by enhancing housing amenities, increasing marketing to both parents and new/returning/transfer/International students, strengthening participation in new student orientation, increasing social media presence, and completing a more comprehensive and cohesive new student on-boarding process (admissions, financial aid, registrar orientation,

FLORIDA ATLANTIC UNIVERSITY HOUSING SYSTEM MANAGEMENT DISCUSSION AND ANALYSIS JUNE 30, 2018

academic advising, immunization, and housing). Additionally, Fall 2017 was the fourth-time Housing Management launched its re-contracting for the following fiscal year. As a result of these strategies, the university realized 100.4% occupancy for 2018, versus 100% in 2017.

The Management team of University Housing are confident that the continued demand, especially on the Boca Raton campus, along with competitive rates, strong occupancy management, and prudent monitoring of expenditures will generate adequate cash flow to meet the annual debt service requirement of the overall system.

This Management Discussion and Analysis related to the financial information is designed to provide a general overview of Housing's financial condition. If you have questions about this report or need additional financial information, please contact Ms. Jessica Cohen CPA, Assistant Vice President for Financial Affairs & University Controller, Florida Atlantic University, 777 Glades Road, Boca Raton, Florida (561) 297-1424.

FLORIDA ATLANTIC UNIVERSITY HOUSING SYSTEM STATEMENT OF NET POSITION AS OF JUNE 30, 2018

ASSETS:		
Current Assets		
Cash	\$	6,889,690
Investments		2,498,105
Accounts Receivable (net)		645,526
Due from University		1,156,845
Total Current Assets		11,190,166
Noncurrent Assets		
Buildings & building improvements		98,707,110
Infrastructure and other improvements		4,032,427
Furniture and equipment		1,107,696
Computer software		136,146
Library Resources		501
Construction Work In Progress		3,292,144
Accumulated depreciation	<u> </u>	(31,562,894)
Total Noncurrent Assets		75,713,130
TOTAL ASSETS	\$	86,903,296
LIABILITIES		
Current Liabilities		
Accounts Payable	\$	600,937
Due to Other Departments		13,340
Unearned Revenue		101,200
Total Current Liabilities		715,477
Noncurrent Liabilities:		
Capital improvement debt payable net		51,626,747
Total Noncurrent Liablities		51,626,747
TOTAL LIABILITIES	\$	52,342,224
Net Position:		
Invested in capital assets, net of related debt		24,086,383
Unrestricted		10,474,689
Total Net Position		34,561,072
Total Liabilities and Net Position	\$	86,903,296

FLORIDA ATLANTIC UNIVERSITY HOUSING SYSTEM

STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION FOR THE YEAR ENDED JUNE 30, 2018

REVENUES	
Operating Revenues	47.544.404
Housing Fees	\$ 17,544,101
Applications Revenue	351,100
Rental Income	96,597
Repairs and Maintenance Rev	 25,664
Total Operating Revenues	 18,017,462
EXPENSES	
Operating Expenses:	
Salaries and Benefits	2,532,628
Contractual Services	1,604,365
Telecommunication	109,713
Printing	8,685
Repairs and Maintenance	552,589
Travel	49,151
Utilities	1,346,011
Materials & Supplies	943,348
Insurance	38,122
Rental Expense	31,206
Other Expenses	460,080
Depreciation Expense	 2,567,142
Total Operating Expenses	 10,243,040
OPERATING INCOME /(LOSS)	 7,774,422
Nonoperating Revenues (Expenses)	
Interest Income	54,230
Debt Service- Interest & Related Expenses	(2,278,029)
Other Non-Operating Expenses	-
Net Nonoperating Revenues (Expenses)	(2,223,799)
INCOME BEFORE TRANSFERS	5,550,623
Contribution and Transfers In/(Out)	
Administrative Overhead	(624,303)
Gain or Loss Disposal-Fixed Assets	(1,043)
Transfers- Other	(1,150,300)
Total Contribution and Transfers In/(Out)	(1,775,646)
Change in Not Resition	2 774 077
Change in Net Position	3,774,977
Net Position, Beginning of Year	30,786,095
NET POSITION, END OF YEAR	\$ 34,561,072

FLORIDA ATLANTIC UNIVERSITY HOUSING SYSTEM STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2018

Cash Flows From Operating Activities:		
Receipt from customers	\$	17,804,922
Other Operating Receipts		122,261
Payment to suppliers		(4,842,711)
Payment to Employees		(2,532,628)
Net Cash Provided From Operating Activities		10,551,844
Cash Flows From Noncapital Financing Activities		
Administrative overhead		(624,303)
Transfers- Other		(1,150,300)
Net Cash Flows From Noncapital Financing Activities		(1,774,603)
Cash Flows From Capital and Related Financing Activities:		
Interest paid on capital debt		(2,451,950)
Debt Related Expenses Paid		(8,773)
Purchases of capital assets		(3,746,144)
Principal paid on capital debt		(2,935,000)
Net Cash Flows From Capital and Related Financing Activities		(9,141,867)
Cash Flows From Investing Activities:		
Net change in Investments		1,071,067
Interest and dividends		54,230
Net Cash Flows From Investing Activities		1,125,297
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Net Change in Cash		760,671
Cash, Beginning of the year		6,129,019
Cash, End of Year	\$	6,889,690
Reconciliation of Operating Cash Flows to Operating Income		
Cash Provided From Operating Activities:		
Operating income	\$	7,774,422
Adjustments to Reconcile Income to	*	.,,.==
Net Cash Provided by Operating Activities		
Depreciation expense		2,567,142
Amortization expense		(178,926)
Bad Debt expense		208,476
Change in Assets and Liabilities:		
Accounts Receivables, net		30,336
Due from ComponentUnits/Primary Govt.		(168,157)
Accounts payable		271,009
Unearned revenue		47,542
Net Cash Provided From Operations	\$	10,551,844

1. Summary of Significant Accounting Policies

Reporting Entity. Florida Atlantic University is a separate public instrumentality that is part of a state university system of public universities which is under the general direction and control of the Florida Board of Governors. The University is directly governed by a Board of Trustees (Trustees) consisting of thirteen members. The Governor appoints six citizen members and the Board of Governors appoints five citizen members. These members are confirmed by the Florida Senate and serve staggered terms of five years. The chair of the faculty senate and the president of the student body of each university also are members. The Board of Governors establishes the powers and duties of the Trustees. The trustees are responsible for setting policies for the university, which provides governance in accordance with State law and Board of Governors' Regulations. The Board of trustees selects the University President. The university president serves as the executive officer and the corporate secretary of the Trustees and is responsible for administering the policies prescribed by the Board of Trustees.

Criteria for defining the reporting entity are identified and described in the Governmental Accounting Standards Board's (GASB) Codification of Governmental Accounting and Financial Reporting Standards, Sections 2100 and 2600. These criteria were used to evaluate potential component units for which the primary government is financially accountable and other organizations for which the nature and significance of their relationship with the primary government are such that exclusion would cause the primary government's financial statements to be misleading or incomplete. Based on the application of these criteria the University is a component of the State of Florida and its financial balances and activities included in these financial statements are reported on the State's Comprehensive Annual Financial Report by discrete presentation.

<u>Basis of Presentation.</u> The University's accounting policies conform with generally accepted accounting principles applicable to public colleges and universities as prescribed by the

Governmental Accounting Standards Board (GASB). The National Association of College and University Business Officers (NACUBO) also provide the University with recommendations prescribed in accordance with generally accepted accounting principles promulgated by GASB and the Financial Accounting Standards Board (FASB). GASB allows public colleges and universities various reporting options. The University has elected to report as an entity engaged in only business-type activities. This election requires the adoption of the accrual basis of accounting and entity-wide reporting including the following components:

- Management's Discussion and Analysis (MD&A)
- ➤ Basic Financial Statements:
 - Statement of Net Position
 - Statement of Revenues, Expenses, and Changes in Net Position
 - Statement of Cash Flows
 - Notes to Financial Statements
- > Other Required Supplementary Information

Basis of Accounting. Basis of accounting refers to when revenues, expenses, and related assets and liabilities are recognized in the accounts and reported in the financial statements. Specifically, it relates to the timing of the measurements made, regardless of the measurement focus applied. The University's financial statements are presented using the economic resources measurement focus and the accrual basis of accounting. Revenues, expenses, gains, losses, assets, and liabilities resulting from exchange and exchange-like transactions are recognized when the exchange takes place. Revenues, expenses, gains, losses, assets, and liabilities resulting from nonexchange activities are generally recognized when all applicable eligibility requirements, include time requirements, are met. The University follows GASB standards of accounting and financial reporting. Auxiliary service departments account for interdepartmental

transactions as reductions of expenditures and not revenues of those departments. The University's principal operating activities consist of instruction, research and public service. Operating revenues and expenses generally include all fiscal transactions directly related to these activities plus administration, operation and maintenance of capital assets, and depreciation on capital assets. Nonoperating revenues are State noncapital appropriations, Federal and State student financial aid, investment income, and revenues for capital construction projects. Interest on asset-related debts is a non-operating expense.

<u>Cash and Cash Equivalents.</u> Cash and cash equivalents consist of cash on hand and cash in demand accounts. University cash deposits are held in banks qualified as public depositories under Florida law. All such deposits are insured by Federal depository insurance, up to specified limits, or collateralized with securities held in Florida's multiple financial institution collateral pool required by Chapter 280, Florida Statutes. Cash and cash equivalents that are externally restricted to make debt service payments, maintain sinking or reserve funds, or to purchase or construct capital or other restricted assets, are classified as restricted.

<u>Capital Assets.</u> Capital Assets consist of buildings that are capitalized and recorded at cost at the date of acquisition. Additions, improvements, and other outlays that significantly extend the useful life of an asset are capitalized. Other costs incurred for repairs and maintenance are expensed as incurred. Depreciation is computed on the straight-line basis over the estimated useful life of the related assets.

2. Investments

Section 1011.42(5), Florida Statutes, authorizes universities to invest funds with the State Treasury and State Board of Administration (SBA), and requires that universities comply with the statutory requirements governing investment of public funds by local governments. Accordingly, universities are subject to the requirements of Chapter 218, Part IV, Florida Statutes. The University's Board of Trustees has adopted a written investment policy providing that surplus

funds of the University shall be invested in those institutions and instruments permitted under the provisions of Florida Statutes. Pursuant to Section 218.415(16), Florida Statutes, the University is authorized to invest in the Florida PRIME investment pool administered by the SBA; interest-bearing time deposits and savings accounts in qualified public depositories, as defined in Section 280.02, Florida Statutes; direct obligations of the United States Treasury; obligations of Federal agencies and instrumentalities; securities of, or interests in, certain open-end or closed-end management type investment companies; Securities and Exchange Commission registered money market funds with the highest credit quality rating from a nationally recognized rating agency; and other investments approved by the University's Board of Trustees as authorized by law. Investments set aside to make debt service payments, maintain sinking or reserve funds, or to purchase or construct capital assets are classified as restricted.

External Investment Pool. The University reported investments at fair value totaling \$257,526,446, at June 30, 2018, in the State Treasury Special Purpose Investment Account (SPIA) investment pool, representing ownership of a share of the pool, not the underlying securities. The University relies on policies developed by the State Treasury for managing interest rate risk or credit risk for this investment pool. Disclosures for the State Treasury investment pool are included in the notes to the financial statements of the State's Comprehensive Annual Financial Report. Of the University's investments reported above, Housing's investments in SPIA at fair value totaled \$2,498,105.

3. Receivables

Accounts receivable reported in the Statement of Net Position represent amounts due from students for services provided by Housing division. Accounts receivable over one year old are considered as doubtful accounts. Accounts receivable of \$645,526 are reported net of allowances of \$829,495 at June 30, 2018.

4. Long Term Liabilities

On December 20, 2016 bond series 2016A has been issued to refund the outstanding 2003, 2006A and 2006B bonds. As of June 30, 2018, the Housing System's noncurrent liabilities reported as capital improvement debt payable on the Statement of Net Position amounted to \$51,626,747.