

Item: **BF**: **A-1**

Tuesday, January 28, 2025

SUBJECT: Approval of the FY25-26 FAU Financial Corporation Budget.

PROPOSED COMMITTEE ACTION

Recommend approval of the Florida Atlantic University Finance Corporation FY2025-26 Budget.

Delegate to the University President the authority to amend this budget as appropriate during the fiscal year consistent with Legislative, Board of Governors, and Board of Trustees directives and guidelines.

Background Information

The University President is required to prepare an annual budget for approval by the Board of Trustees.

IMPLEMENTATION PLAN/DATE

July 1, 2025

Fiscal Implications

Supporting Documentation:

Presentation of FY2025-26 FAU Finance Corporation Budget

Phone: 561-297-3134

Presented by:

Mr. Jayson Iroff, VP of Financial Affairs and CFO



FAU FINANCE CORPORATION FY2026 BUDGET

Financial Affairs | Student Affairs

Presented By
Jayson Iroff

Presented To
FAU Board of Trustees

Date

February 4, 2025



FAU Finance Corporation Background:

University Direct Support Organization (DSO)

- Established in 2009
- Provides finance and investment-related assistance for capital projects.
- Has assisted with the financing of housing and athletics facilities.



Housing

- Financed and owns four residence halls on the Boca and Jupiter campuses.
 - Innovation Village Apartments (North & South)
 - Parliament Hall
 - Atlantic Park Towers
 - Jupiter Residence Hall 3
- Recently issued bonds for a fifth residence hall to be constructed on the Boca campus.
- Leases five existing residential facilities financed through the Division of Bond Finance and other sources.
 - Indian River Towers
 - Glades Park Towers
 - Heritage Park Towers
 - University Village Apartments
- Two other residence halls on the Jupiter Campus are not a part of the FAUFC system.
 - Jupiter Residence Hall 1 and Jupiter Residence Hall 2
 - Owned by FAU and financed by the FAU Foundation.

Athletics

- Opened in 2011
- Financed the Flagler Credit Union Stadium.
- 30,000 seat stadium
- Multiple premium seating options and lounge areas.



Housing Overview Capacity

5,147 Beds* Across Two Campuses <u>Jupiter</u> Boca Raton • 3 locations • 8 locations • 470 beds • 4,677 beds • Approximately 150 thousand sq. ft • Approximately 1.5 million sq. ft under AC. under AC.

Housing Overview Facilities

| Boca Raton Suite Style | Target Population | Opening Year | # of Beds |
|-------------------------------|---------------------|--------------|-----------|
| Indian River Towers (IRT) | First Year | 2001 | 607 |
| Heritage Park Towers (HPT) | First Year | 2004 | 602 |
| Glades Park Towers (GPT) | First Year | 2007 | 602 |
| Parliament Hall (PAR) | First & Second Year | 2012 | 612 |
| Atlantic Park Towers (APT) | First Year | 2021 | 616 |
| Residence Hall 2026 | Second Year | 2026 | 670 |

| Boca Raton Apartment Style | Target Population | Opening Year | # of Beds |
|-------------------------------------|------------------------|---------------------|-----------|
| University Village Apartments (UVA) | Second Year - Graduate | 1995 | 434 |
| Innovation Village North (IVAN) | Second Year - Graduate | 2011 | 605 |
| Innovation Village South (IVAS) | Second Year - Graduate | 2011 | 599 |

| Jupiter Suite Style | Target Population | Opening Year | # of Beds |
|---------------------|----------------------|---------------------|-----------|
| RH-1 | First Year | 1999 | 154 |
| RH-2 | First & Second Year | 2001 | 151 |
| RH-3 | Second – Senior Year | 2021 | 165 |

Total Boca Raton Beds Currently: **4,677**

Total Boca Raton Beds After New Project: 5,347

Total Jupiter Beds Currently: 470

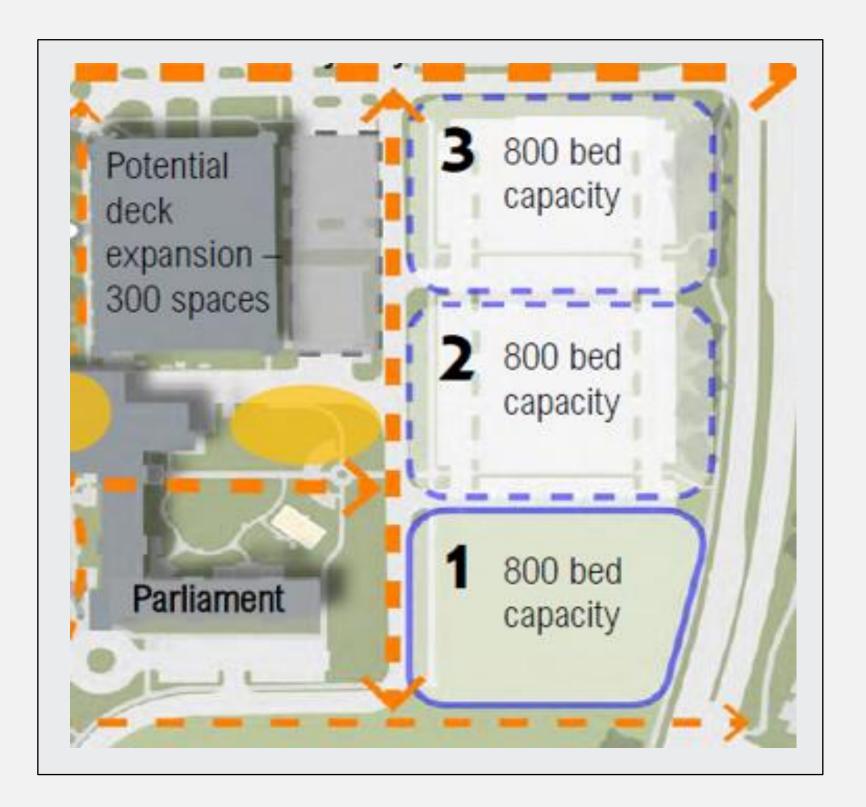
Total FAU Beds After New Project: 5,817

Planned Future Phases of Housing

Facilities

Market analyses point to demand for up to 1,153 additional students on campus in 2027 with a mix of apartment style and suite-style units

- Constructing first phase for 7 stories to house 670 students
 - Target audience: Second Year (Sophomore)
 - Progress north with latter phases



FAU Finance Corporation Flow of Funds

System Structure

• General housing revenues such as resident fees, application fees, space rentals, and cancellation fees Revenues • A portion of athletics revenues is pledged to the support of the 2017 stadium bond debt service • The system generates additional interest revenue based on variable market cash rates • Operating expenses such as salaries and benefits, routine maintenance, utilities, and admin. expenses Expenses • Bond indenture requirements such as the R&R fund balance requirement fulfilment DBF Obligations (Debt & Operating Expenses) Operating income is first pledged to DBF obligations FAUFC Debt Obligations After DBF debt obligations are satisfied, the remaining net operating income is pledged to FAUFC debt service Net Operating Income The net operating income represents surplus revenues over expenses throughout the duration of the fiscal year

FAUFC FY2025 Performance

| FAUFC FY25 Performance | FY25 Actuals (Through Q2) | FY25 Projection | FY25 Budget | FY25 Projected \$ +/- | FY25 Projected % +/- |
|---|------------------------------|-----------------|--------------|-----------------------|----------------------|
| Operating revenues (expenses) | | | | | |
| Total housing operations revenues | 43,304,636 | 46,106,599 | 46,159,341 | (52,742) | (0.1%) |
| Less: DBF debt service | (2,160,275) | (4,320,550) | (4,320,550) | - | - |
| Housing operations revenues, net | 41,144,361 | 41,786,049 | 41,838,791 | (52,742) | (0.1%) |
| Total housing operating expenses | (10,481,863) | (22,303,456) | (21,654,693) | (648,763) | (3.0%) |
| Operating income, net | 30,662,498 | 19,482,593 | 20,184,097 | (701,504) | (3.5%) |
| Nonoperating revenues (expenses) | | | | | |
| Gross athletics revenue | 1,236,897 | 5,256,487 | 5,256,487 | - | - |
| Less: Transfer to athletics | - | (2,895,968) | (2,895,968) | - | - |
| Athletics revenues, net | 1,236,897 | 2,360,519 | 2,360,519 | - | - |
| Interest income | 983,852 | 3,130,339 | 1,063,731 | 2,066,608 | 194.3% |
| Other nonoperating expenses | (175,000) | (350,000) | (350,000) | - | - |
| Contributions to the University | - | (320,000) | (320,000) | - | - |
| Interest expense | (4,477,956) | (8,792,042) | (8,792,042) | - | - |
| Nonoperating expenses, net | (2,432,207) | (3,971,184) | (6,037,792) | 2,066,608 | 34.2% |
| Net revenues over expenses | 28,230,291 | 15,511,409 | 14,146,305 | 1,365,103 | 9.6% |
| Non-cash adjustments and accounting entries | | | | | |
| Unrealized gains/(losses) | 169,051 | 169,051 | | | |
| Depreciation expense | (4,680,689) | (9,361,378) | | | |
| Amortization premium & deferred outflows | - | 862,353 | | | |
| Audited financials reconciliation | | | | | |
| Balance sheet allocations | | | | | |
| Capital projects | (2,519,708) | (5,539,415) | (5,538,552) | (863) | (0.0%) |
| Renewal & replacement | (574,122) | (1,148,244) | (1,148,244) | - | - |
| Remaining principal payments | - | (6,100,000) | (6,100,000) | - | - |

Highlights:

- Revenue is projected to come in immaterially under expectations.
 This is a conservative estimate as this growth rate models summer performance consistent with last year.
- Expenses are projected to come in slightly over budget due to higher-than-expected non-capitalized project expenses.
- Contributions to the University cover stadium renewal and replacement obligations and will be realized later in the fiscal year.
- Interest income is expected to surpass expectations due to the receipt and subsequent increased investment income from Series 2024 construction funds.

FAUFC FY2025 & FY2026 Operating Budgets

| FAU Finance Corporation | FY25 Budget | FY26 Budget | Budget \$ Change | Budget % Change |
|---|--------------|--------------|---------------------|--------------------|
| Operating revenues (expenses) | | | | |
| Total housing operating revenues | 46,159,341 | 47,630,213 | 1,470,872 | 3.2% |
| Less: DBF debt service | (4,320,550) | (4,317,800) | 2,750 | (0.1%) |
| Housing operations revenues, net | 41,838,791 | 43,312,413 | 1,473,622 | 3.5% |
| Total housing operating expenses | (21,654,693) | (22,350,470) | (695,777) | (3.2%) |
| Operating income, net | 20,184,098 | 20,961,943 | 777,846 | 3.9% |
| Nonoperating revenues (expenses) | | | | |
| Athletics revenues | 5,256,487 | 6,361,617 | 1,105,130 | 21.0% |
| Less: Transfer to athletics | (2,895,968) | (3,701,842) | (805,874) | (27.8%) |
| Athletics revenues, net | 2,360,519 | 2,659,775 | 299,256 | 12.7% |
| Interest income | 1,063,731 | 1,891,125 | 827,394 | 77.8% |
| Contributions to the University | (320,000) | (320,000) | - | - |
| Other nonoperating expenses | (350,000) | (350,000) | - | - |
| Interest expense | (8,792,042) | (10,800,366) | (2,008,324) | (22.8%) |
| Nonoperating expenses, net | (6,037,792) | (6,919,467) | (881,675) | (14.6%) |
| Net revenues over expenses | 14,146,306 | 14,042,476 | (103,829) | (0.7%) |
| Non-cash adjustments and accounting entries | | | | |
| Unrealized gains/(losses) | | | | |
| Depreciation expense | | | | |
| Amortization premium & deferred outflows | | | | |
| Audited financials reconciliation | | | | |
| Balance sheet allocations | | | | |
| Capital projects | (5,538,552) | (7,020,880) | (1,482,328) | (26.8%) |
| Renewal & replacement | (1,148,244) | (1,182,692) | (34,448) | (3.0%) |
| Remaining principal payments | (6,100,000) | (6,395,000) | (295,000) | (4.8%) |

Highlights:

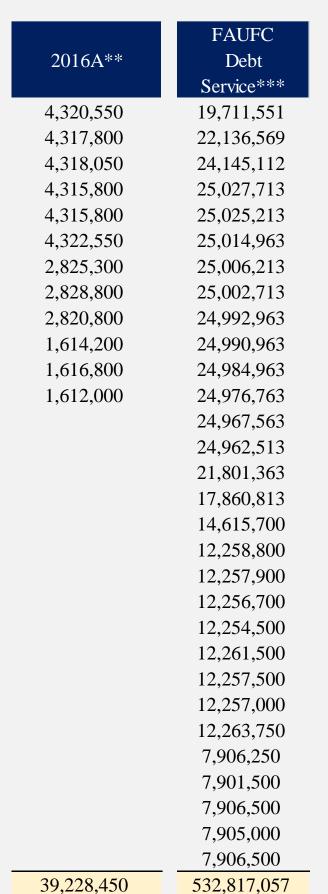
- Near full occupancy expectations remain consistent. However, a 5% increase in rental rates does not translate directly to a 5% increase in revenue due to other revenue line items remaining flat.
- Interest income expectations increase due to higher fund balances impacted by the Series 2024 financing.
- Interest expense includes upcoming 3.1M capitalized interest payment in FY26.
- Capital project expense increase is based on Student Affairs' capital project plan.
- Renewal & Replacement increased based on 3% escalator across the housing system.

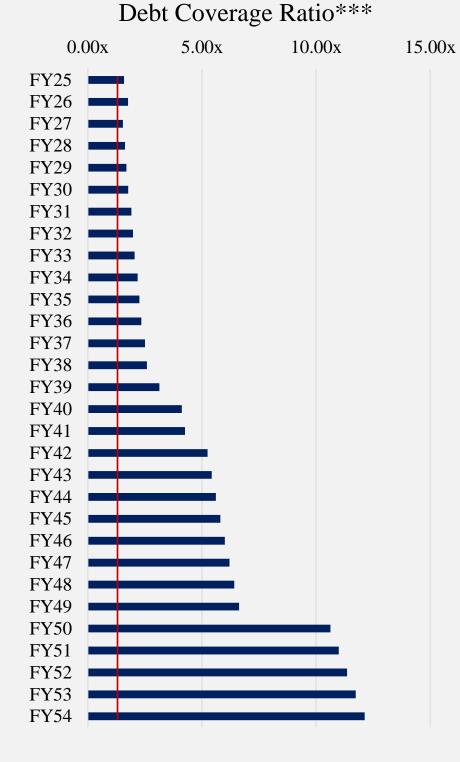
Outstanding Debt Schedule

Outstanding DBF Debt Obligation Separated

*2017 Senior Series considers upcoming FY2027 expiration of 2.61% fixed rate. We expect the security to be called and for us to refinance. We modeled in a 5.00% rate on the remaining funds amortized through the remaining 13 fiscal years. This debt was utilized to finance the Flagler Credit Union Stadium. **Series 2016A Debt is held on FAU company, therefore the debt service is separate from FAUFC debt. ***Excludes 2016A Debt.

| Period Ending | Series 2024 | Series 2012B | Series 2019A | Series 2019B | Series 2022A | 2017 Senior Series* | 2 |
|------------------|-------------|--------------|--------------|--------------|--------------|------------------------|-----|
| FY25 | 3,140,000 | 311,832 | 7,214,050 | 4,354,700 | 2,330,450 | 2,360,519 | 4,3 |
| FY26 | 5,887,500 | | 7,203,800 | 4,353,950 | 2,331,950 | 2,359,369 | 4, |
| FY27 | 7,902,500 | | 7,195,050 | 4,354,700 | 2,335,700 | 2,357,162 | 4, |
| FY28 | 7,901,750 | | 7,192,300 | 4,356,700 | 2,336,450 | 3,240,513 | 4,3 |
| FY29 | 7,906,000 | | 7,184,800 | 4,354,700 | 2,339,200 | 3,240,513 | 4,3 |
| FY30 | 7,904,750 | | 7,177,300 | 4,353,700 | 2,338,700 | 3,240,513 | 4,3 |
| FY31 | 7,903,000 | | 7,169,300 | 4,353,450 | 2,339,950 | 3,240,513 | 2,8 |
| FY32 | 7,905,500 | | 7,160,300 | 4,353,700 | 2,342,700 | 3,240,513 | 2,8 |
| FY33 | 7,901,750 | | 7,149,800 | 4,354,200 | 2,346,700 | 3,240,513 | 2,8 |
| FY34 | 7,901,750 | | 7,142,300 | 4,354,700 | 2,351,700 | 3,240,513 | 1, |
| FY35 | 7,905,000 | | 7,137,050 | 4,354,950 | 2,347,450 | 3,240,513 | 1, |
| FY36 | 7,906,000 | | 7,123,300 | 4,357,750 | 2,349,200 | 3,240,513 | 1, |
| FY37 | 7,904,500 | | 7,115,800 | 4,356,750 | 2,350,000 | 3,240,513 | |
| FY38 | 7,905,250 | | 7,102,000 | 4,356,950 | 2,357,800 | 3,240,513 | |
| FY39 | 7,902,750 | | 3,942,750 | 4,353,150 | 2,362,200 | 3,240,513 | |
| FY40 | 7,901,750 | | | 4,355,350 | 2,363,200 | 3,240,513 | |
| FY41 | 7,901,750 | | | 4,353,150 | 2,360,800 | | |
| FY42 | 7,902,250 | | | 4,356,550 | | | |
| FY43 | 7,902,750 | | | 4,355,150 | | | |
| FY44 | 7,902,750 | | | 4,353,950 | | | |
| FY45 | 7,901,750 | | | 4,352,750 | | | |
| FY46 | 7,904,250 | | | 4,357,250 | | | |
| FY47 | 7,904,500 | | | 4,353,000 | | | |
| FY48 | 7,902,000 | | | 4,355,000 | | | |
| FY49 | 7,906,250 | | | 4,357,500 | | | |
| FY50 | 7,906,250 | | | | | | |
| FY51 | 7,901,500 | | | | | | |
| FY52 | 7,906,500 | | | | | | |
| FY53 | 7,905,000 | | | | | | |
| FY54 | 7,906,500 | | | | | | |
| | 230,333,750 | 311,832 | 104,209,900 | 108,873,700 | 39,884,150 | 49,203,725 | 39, |





***Debt coverage ratios as presented in the Board Resolution Authorizing the Issuance of Debt for the construction of student housing facilities on the Boca Raton Campus.

The red line represents 1.2x minimum coverage.

Boca Raton New Student Housing

Draw Schedule through FY26 and projected investment return

| FY | Date | Draw % | Anticipated draw | Capitalized Interest Expense | Project Fund Balance | Invested Balance | Interest rate (50 Bps Cushion) | Additional Estimated Interest Income |
|------|----------|--------|---------------------|------------------------------------|-------------------------|---------------------|--------------------------------------|--|
| FY25 | Dec* 24 | 4% | 4,756,935 | | 114,166,437 | 123,058,358 | 0 | 0 |
| FY25 | Jan | 2% | 2,378,467 | | 111,787,970 | 120,679,891 | 4.00% | 402,266 |
| FY25 | Feb | 3% | 3,567,701 | | 108,220,269 | 117,514,456 | 4.00% | 391,715 |
| FY25 | Mar | 5% | 5,946,169 | | 102,274,100 | 111,960,002 | 4.00% | 373,200 |
| FY25 | Apr | 5% | 5,946,169 | | 96,327,931 | 106,387,033 | 4.00% | 354,623 |
| FY25 | May | 6% | 7,135,402 | | 89,192,529 | 99,606,255 | 4.00% | 332,021 |
| FY25 | Jun | 7% | 8,324,636 | | 80,867,893 | 91,613,639 | 4.00% | 305,379 |
| FY26 | Jul | 9% | 10,703,103 | 3,140,000 | 70,164,789 | 78,075,915 | 3.00% | 195,190 |
| FY26 | Aug | 10% | 11,892,337 | | 58,272,452 | 66,378,767 | 3.00% | 165,947 |
| FY26 | Sep | 9% | 10,703,103 | | 47,569,349 | 55,841,611 | 3.00% | 139,604 |
| FY26 | Oct | 7% | 8,324,636 | | 39,244,713 | 47,656,579 | 3.00% | 119,141 |
| FY26 | Nov | 5% | 5,946,169 | | 33,298,544 | 41,829,552 | 3.00% | 104,574 |
| FY26 | Dec | 4% | 4,756,935 | | 28,541,609 | 37,177,191 | 3.00% | 92,943 |
| FY26 | Jan | 4% | 4,756,935 | | 23,784,674 | 32,513,199 | 3.00% | 81,283 |
| FY26 | Feb | 4% | 4,756,935 | | 19,027,740 | 27,837,547 | 3.00% | 69,594 |
| FY26 | Mar | 7% | 8,324,636 | | 10,703,103 | 19,582,505 | 3.00% | 48,956 |
| FY26 | Apr | 6% | 7,135,402 | | 3,567,701 | 12,496,059 | 3.00% | 31,240 |
| FY26 | May | 3% | 3,567,701 | | 0 | 8,959,598 | 3.00% | 22,399 |
| FY26 | June | 0% | 0 | | 0 | 8,981,997 | 3.00% | 22,455 |
| FY27 | July | 0% | 0 | 5,887,500 | 0 | 3,094,497 | 3.00% | 7,736 |
| | FY total | 100% | 118,923,372 | | | | | 3,252,531 |

118.9M

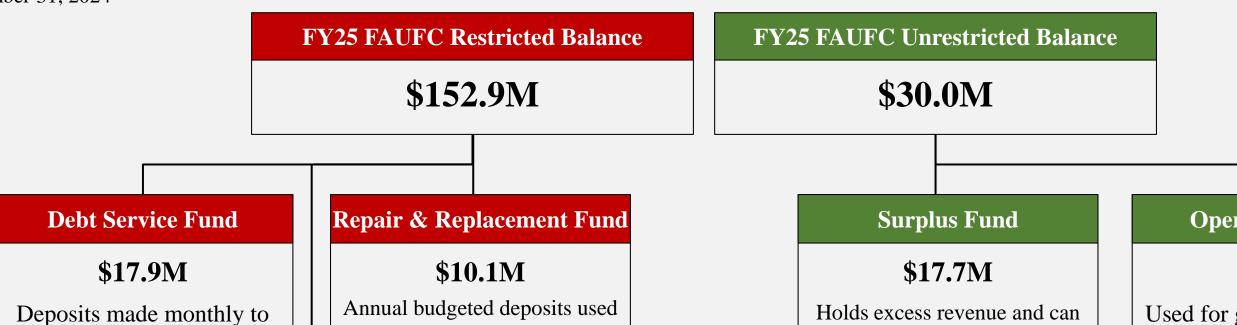
Total Boca Raton Housing Project Fund

127.8M

Series 2024 Funds Available (Includes Capitalized Interest Funds)

FAUFC Funds & Their Uses

Through December 31, 2024



for acquiring or improving

equipment, fixtures, and

construction projects. Requires

signed approval with a detailed

invoice list.

Construction Fund

cover principal and interest

payments, based on debt

schedules.

\$122.4M

Funded by bond proceeds and dedicated to specific capital projects. Any alternative use requires prior amendment.

Revenue Fund

\$96K

Holds pledged revenues from housing and stadium, transferring amounts to other restricted funds like debt service and R&R, with minimal remaining balance.

Reserve Fund

\$2.4M

Solely used to address shortfalls in the debt service fund, specifically for the stadium, and funded at bond closing.

address deficiencies in other

funds or cover operating

expenses, debt service, and

other lawful purposes as

directed by the university.

182.8M

FY25 Through Q2 FAUFC Total Cash

Operational Fund

\$12.3M

Used for general operational expenses.

Note:

Stripping out Series 2024 proceeds, FY2025 Through Q2 total cash balance is \$55.2M. This compares to \$57.0M through the same period in FY24 and \$52.1M through the same period in FY23.

Totals may not tie due to rounding

FAUFC FY2026 Operating Budget

Approval Request

| FAUFC FY2026 Budget | t |
|---|--------------|
| Operating revenues (expenses) | |
| Total housing operating revenues | 47,630,213 |
| Less: DBF debt service | (4,317,800) |
| Housing operations revenues, net | 43,312,413 |
| Total housing operating expenses | (22,350,470) |
| Operating income, net | 20,961,943 |
| Nonoperating revenues (expenses) | |
| Athletics revenues | 6,361,617 |
| Less: Transfer to athletics | (3,701,842) |
| Athletics revenues, net | 2,659,775 |
| Interest income | 1,891,125 |
| Contributions to the University | (320,000) |
| Other nonoperating expenses | (350,000) |
| Interest expense | (10,800,366) |
| Nonoperating expenses, net | (6,919,467) |
| Net revenues over expenses | 14,042,476 |
| Non-cash adjustments and accounting entries | |
| Unrealized gains/(losses) | |
| Depreciation expense | |
| Amortization premium & deferred outflows | |
| Audited financials reconciliation | |
| Balance sheet allocations | |
| Capital projects | (7,020,880) |
| Renewal & replacement | (1,182,692) |
| Remaining principal payments | (6,395,000) |



Historical Performance

FAUFC FY23-FY25 Performance

| FAU Finance Corporation | FY23 Budget | FY23 Actuals | FY24 Budget | FY24 Actuals | FY25 Budget | FY25 Projected | FY26 Budget | Budget 4-Year % Change |
|---|--------------|--------------|--------------|--------------|--------------|----------------|--------------|---------------------------|
| Operating revenues (expenses) | | | | | | | | |
| Total housing operating revenues | 42,335,502 | 44,307,865 | 44,456,372 | 43,788,043 | 46,159,341 | 46,106,599 | 47,630,213 | 12.5% |
| Less: DBF debt service | (4,310,550) | (4,313,550) | (4,321,550) | (4,321,550) | (4,320,550) | (4,320,550) | (4,317,800) | 0.2% |
| Housing operations revenues, net | 38,024,952 | 39,994,315 | 40,134,822 | 39,466,493 | 41,838,791 | 41,786,049 | 43,312,413 | 13.9% |
| Total housing operating expenses | (21,573,515) | (19,243,863) | (20,629,987) | (20,551,993) | (21,654,693) | (22,303,456) | (22,350,470) | (3.6%) |
| Operating income, net | 16,451,437 | 20,750,452 | 19,504,835 | 18,914,501 | 20,184,098 | 19,482,593 | 20,961,943 | 27.4% |
| Nonoperating revenues (expenses) | | | | | | | | |
| Athletics revenues | 2,359,509 | 5,330,863 | 2,357,793 | 6,256,487 | 5,256,487 | 5,256,487 | 6,361,617 | 169.6% |
| Less: Transfer to athletics | | (4,828,670) | - | (2,056,845) | (2,895,968) | (2,895,968) | (3,701,842) | - |
| Athletics revenues, net | 2,359,509 | 502,193 | 2,357,793 | 4,199,642 | 2,360,519 | 2,360,519 | 2,659,775 | 12.7% |
| Interest income | 250,000 | 922,007 | 752,400 | 1,751,782 | 1,063,731 | 3,130,339 | 1,891,125 | 656.4% |
| Contributions to the University | - | (968,495) | - | (253,114) | (320,000) | (320,000) | (320,000) | - |
| Other nonoperating expenses | (350,000) | (350,000) | (350,000) | (350,000) | (350,000) | (350,000) | (350,000) | - |
| Interest expense | (9,280,507) | (9,280,507) | (8,960,545) | (8,960,545) | (8,792,042) | (8,792,042) | (10,800,366) | (16.4%) |
| Nonoperating expenses, net | (7,020,998) | (9,174,802) | (6,200,352) | (3,612,235) | (6,037,792) | (3,971,184) | (6,919,467) | 1.4% |
| Net revenues over expenses | 9,430,439 | 11,575,650 | 13,304,483 | 15,302,266 | 14,146,306 | 15,511,409 | 14,042,476 | 48.9% |
| Non-cash adjustments and accounting entries | | | | | | | | |
| Unrealized gains/(losses) | | 596,050 | | 1,267,713 | | 169,051 | | |
| Depreciation expense | | (9,096,956) | | (9,394,755) | | (9,361,378) | | |
| Amortization premium & deferred outflows | | 862,535 | | 862,535 | | 862,353 | | |
| Audited financials reconciliation | | 3,937,279 | | 8,037,758 | | | | |
| Balance sheet allocations | | | | | | | | |
| Capital projects | (1,810,311) | (2,993,031) | (6,480,948) | (3,221,240) | (5,538,552) | (5,539,415) | (7,020,880) | (287.8%) |
| Renewal & replacement | (940,972) | (940,972) | (2,393,113) | (2,393,113) | (1,148,244) | (1,148,244) | (1,182,692) | (25.7%) |
| Remaining principal payments | (4,635,000) | (4,635,000) | (5,825,000) | (5,825,000) | (6,100,000) | (6,100,000) | (6,395,000) | (38.0%) |

Highlights:

• **Net Revenues Over Expenses:** The bottom-line budget grows 48.9% as non operating revenues have aggregated flat and revenue growth has outpaced expense growth. This strength allows the company to reinvest cash flow into capital projects to support longevity and quality across the system.