

WEEK 9 - 11: INDUSTRIAL REVOLUTION TO NINETEENTH CENTURY

READING LIST - SOURCE MATERIALS

INDUSTRIAL REVOLUTION

Mercuries (Weekly Newspapers):

- Daniel Defoe, Defoe's Review, June 18, 1709, "Credit;"
July 9, 1709, "Distribution;"
May 1, 1711, "Wealth;"
February 3, 1713, "Trade."
- Joseph Addison, The Tatler, #224 Sep. 12, 1710, "On Advertising"
- The Spectator, #28 April 2, 1711, "On Shop Signs"
#69 May 19, 1711, "Benefits of Trade"
#251 Dec. 18, 1711, "Cries of London"
- Sir Richard Steele, The Spectator, #294 Feb. 6, 1712, "Charity: Rich & Poor"
- Samuel Johnson, Adventurer, "On Trade," #67, June 26, 1753.
- Idler, "On Advertising," #40, Jan. 20, 1759.

Voltaire, 1733, English Letters, letter re English Merchants.

Daniel Defoe, 1745, The Complete English Tradesman, selections.

Benjamin Franklin, 1751, "On Free Trade."

Ferdinando Galiani, 1751, "Money."

Jean Jacques Rousseau, 1754, The Social Contract, selections.

Benjamin Franklin, 1757, Poor Richard's Almanac, Preface: "The Way to Wealth," 1-12.

David Hume, 1758, "Of the Jealousy of Trade," 78-83.

Benjamin Franklin, 1758, "Advice to a Young Tradesman."

C. R. J. Turgot, 1766, Formation & Distribution of Riches, Ch LXVI: "Purpose of Merchants,"

Adam Smith, 1766, "Lectures on Justice, Police and Revenue," 231-5.

Captain James Cook, 1774, "Refusing a Trade in the South Pacific."

Benjamin Franklin, 1774, "Principles of Trade," 383-405.

Adam Smith, 1776, An Inquiry into the Nature and Causes of the Wealth of Nations, selections.

Etienne de Condillac, 1776, Commerce, selections.

Thomas Paine, 1776, The Crisis, No. 1, part about "The Value of Things."

Benjamin Franklin, 1784, "Essay on Luxury, Idleness and Industry,"
1784, "An Economical Project."

Thomas Jefferson, 1784, "Notes on ... a [Dollar—Based] Money Unit and of a [Decimal—
Based] Coinage for the U. S."

Alexander Hamilton, John Jay and James Madison, 1787-88, The Federalist Papers, selections.

Joseph Priestly, 1789, "On Trade."

George Washington, 1789, "Letter to General Henry Knox," re "Cloth advertisement."

Alexander Hamilton, 1790, "Notes on a Federal Industrial Policy."

Lotteries:

Alexander Hamilton, 1790, "A Proposal for a National Lottery."

Thomas Jefferson, 1816, "Thoughts on Lotteries."

Daniel Boone, 1790, Letters, to and from M.W. Van Lear's General Store, "Repaying a Debt."

Alexander Hamilton, 1791, "Report to the U.S. Congress ... on the Subject of Manufactures."

Thomas Jefferson, 1793, "Report to the U.S. Congress ... on the Commerce of the U.S. in
Foreign Countries."