

Housing System Financial Statements June 30, 2017

# FLORIDA ATLANTIC UNIVERSITY HOUSING SYSTEM MANAGEMENT DISCUSSION AND ANALYSIS JUNE 30, 2017

Our analysis of Florida Atlantic University's Department of Housing and Residential Life's (Housing) financial performance is based on the Statement of Net Assets, Statement of Revenues, Expenses, and Changes in Net Assets and provides an overview of the financial activities for the fiscal year ending June 30, 2017. Please read this in conjunction with Housing's financial statements.

Over time, increases or decreases in Housing's net assets are one indicator of whether its financial health is improving or deteriorating. Based on the representative financials, Housing Management believes that the financial position of Housing remains healthy. The University's Housing management team has ensured its financial strength through strategic and comprehensive planning for the future.

Housing's total operating revenues increased \$1,188,998 or 7.2% from approximately \$16.6 million for the fiscal year ended June 30, 2016 to \$17.8 million for the fiscal year ended June 30, 2017. The increase in total operating revenues is due to an increase in occupancy year over year from 96% to 99%. The proportionate revenue increase is contributable to contract revenue which increased \$1,062,208 or 6.7%, rental income which increased \$140,645 or 41.1%, and investment income which increased \$8,029 or 24.8%.

Total operating expenses increased \$763,240 or 7.3% from approximately \$10.5 million for the fiscal year ended June 30, 2016 to \$11.3 million for the fiscal year ended June 30, 2017. The increase was primarily due to growth in academic initiative programs, including career coaches, on-campus internships and the development of a Housing occupancy/assessment team.

The increases in both revenue and expenses were proportionate. Our operating margin slightly changed year over year, from 36.7% in FY16 to 36.6% in FY17.

# FLORIDA ATLANTIC UNIVERSITY HOUSING SYSTEM MANAGEMENT DISCUSSION AND ANALYSIS JUNE 30, 2017

For a third year in a row, Housing management implemented aggressive strategies to boost occupancy by enhancing housing amenities, increasing marketing to both parents and new/returning/transfer/International students, strengthening participation in new student orientation, increasing social media presence, and completing a more comprehensive and cohesive new student on-boarding process (admissions, financial aid, registrar orientation, academic advising, immunization, and housing). Additionally, Fall 2016 was the third-time Housing Management launched its re-contracting for the following fiscal year. As a result of these strategies, the university realized 100% occupancy for Fall 2017, versus 99% in Fall 2016.

The Management team of University Housing are confident that the continued demand, especially on the Boca Raton campus, along with competitive rates, strong occupancy management, and prudent monitoring of expenditures will generate adequate cash flow to meet the annual debt service requirement of the overall system.

This Management Discussion and Analysis related to the financial information is designed to provide a general overview of Housing's financial condition. If you have questions about this report or need additional financial information, please contact Ms. Jessica Cohen CPA, Assistant Vice President for Financial Affairs & University Controller, Florida Atlantic University, 777 Glades Road, Boca Raton, Florida (561) 297-1424.

# FLORIDA ATLANTIC UNIVERSITY HOUSING SYSTEM STATEMENT OF NET POSITION AS OF JUNE 30, 2017

ASSETS:	
Current Assets	
Cash	\$ 6,075,569
Investments	3,648,405
Accounts Receivable (net)	675,862
Due from University	 988,688
Total Current Assets	 11,388,524
Noncurrent Assets	
Buildings & building improvements	98,707,110
Infrastructure and other improvements	2,614,581
Furniture and equipment	1,119,300
Computer software	136,146
Construction Work In Progress	834,565
Accumulated depreciation	 (28,876,531)
Total Noncurrent Assets	 74,535,171
TOTAL ASSETS	\$ 85,923,695
LIABILITIES	
Current Liabilities	
Accounts Payable	\$ 329,928
Due to Other Departments	13,340
Unearned Revenue	 53,658
Total Current Liabilities	 <u>396,926</u>
Noncurrent Liabilities:	
Capital improvement debt payable net	54,740,674
Total Noncurrent Liablities	 54,740,674
TOTAL LIABILITIES	\$ 55,137,600
Net Position:	
Invested in capital assets, net of related debt	19,794,497
Unrestricted	 10,991,598
Total Net Position	30,786,095
Total Liabilities and Net Position	\$ 85,923,695

#### FLORIDA ATLANTIC UNIVERSITY HOUSING SYSTEM STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION FOR THE YEAR ENDED JUNE 30, 2017

#### REVENUES

Operating Revenues	
Housing Fees	\$ 16,976,789
Applications Revenue	294,616
Rental Income	483,053
Repairs and Maintenance Rev	40,465
Total Operating Revenues	17,794,923
	<u>.</u>
EXPENSES	
Operating Expenses:	
Salaries and Benefits	3,030,707
Contractual Services	1,557,345
Telecommunication	464,568
Freight & Postage	31,473
Printing	22,344
Repairs and Maintenance	1,304,643
Travel	30,060
Utilities	1,275,065
Materials & Supplies	690,809
Insurance	34,044
Rental Expense	20,531
Other Expenses	382,005
Depreciation Expense	2,435,186
Total Operating Expenses	11,278,780
OPERATING INCOME /(LOSS)	6,516,143
Nonoperating Revenues (Expenses)	
Interest Income	63,808
Debt Service- Interest & Related Expenses	(2,763,225)
Other Non-Operating Expenses	(_), (0),,
Net Nonoperating Revenues (Expenses)	(2,699,417)
······································	<u> </u>
INCOME BEFORE TRANSFERS	3,816,726
Contribution and Transfers In/(Out)	
Administrative Overhead	(624,650)
Gain or Loss Disposal-Fixed Assets	(6,256)
Transfers- Other	(826,493)
Total Contribution and Transfers In/(Out)	(1,457,399)
	(1,437,333)
Change in Net Position	2,359,327
Net Position, Beginning of Year	28,426,768
NET POSITION, END OF YEAR	\$ 30,786,095
-	

# FLORIDA ATLANTIC UNIVERSITY HOUSING SYSTEM STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2017

Cash Flows From Operating Activities:		
Receipt from customers	\$	17,096,881
Other Operating Receipts	Ŧ	523,518
Payment to suppliers		(6,360,680)
Payment to Employees		(3,030,707)
Net Cash Provided From Operating Activities		8,229,012
		0)==0)01=
Cash Flows From Noncapital Financing Activities		
Administrative overhead		(624,650)
Transfers- Other		(826,493)
Net Cash Flows From Noncapital Financing Activities		(1,451,143)
Cash Flows From Capital and Related Financing Activities:		
Interest paid on capital debt		(2,433,596)
Debt Related Expenses Paid		(329,629)
Purchases of capital assets		(2,026,617)
Principal paid on capital debt		(3,130,000)
Net Cash Flows From Capital and Related Financing Activities		(7,919,842)
Cash Flows From Investing Activities:		
Net change in Investments		1,024,715
Interest and dividends		63,808
Net Cash Flows From Investing Activities		1,088,523
Net Change in Cash		(53,450)
Cash, Beginning of the year		6,129,019
Cash, End of Year	\$	6,075,569
Reconciliation of Operating Cash Flows to Operating Income		
Cash Provided From Operating Activities:		
Operating income	\$	6,516,143
Adjustments to Reconcile Income to	Ŷ	0,010,110
Net Cash Provided by Operating Activities		
Depreciation expense		2,435,186
Bad Debt expense		_,,
Change in Assets and Liabilities:		
Accounts Receivables, net		(174,524)
Due from ComponentUnits/Primary Govt.		(192,657)
Accounts payable		(130,633)
Due to other departments		(200,271)
Unearned revenue		(24,232)
Net Cash Provided From Operations	Ś	8,229,012
	<u> </u>	0,220,012

#### **1. Summary of Significant Accounting Policies**

**Reporting Entity.** Florida Atlantic University is a separate public instrumentality that is part of a state university system of public universities which is under the general direction and control of the Florida Board of Governors. The University is directly governed by a Board of Trustees (Trustees) consisting of thirteen members. The Governor appoints six citizen members and the Board of Governors appoints five citizen members. These members are confirmed by the Florida Senate and serve staggered terms of five years. The chair of the faculty senate and the president of the student body of each university also are members. The Board of Governors establishes the powers and duties of the Trustees. The trustees are responsible for setting policies for the university, which provides governance in accordance with State law and Board of Governors' Regulations. The Board of trustees selects the University President. The university president serves as the executive officer and the corporate secretary of the Trustees and is responsible for administering the policies prescribed by the Board of Trustees.

Criteria for defining the reporting entity are identified and described in the Governmental Accounting Standards Board's (GASB) *Codification of Governmental Accounting and Financial Reporting Standards*, Sections 2100 and 2600. These criteria were used to evaluate potential component units for which the primary government is financially accountable and other organizations for which the nature and significance of their relationship with the primary government are such that exclusion would cause the primary government's financial statements to be misleading or incomplete. Based on the application of these criteria the University is a component of the State of Florida and its financial balances and activities included in these financial statements are reported on the State's Comprehensive Annual Financial Report by discrete presentation.

**Basis of Presentation.** The University's accounting policies conform with generally accepted accounting principles applicable to public colleges and universities as prescribed by the Governmental Accounting Standards Board (GASB). The National Association of College and

University Business Officers (NACUBO) also provide the University with recommendations prescribed in accordance with generally accepted accounting principles promulgated by GASB and the Financial Accounting Standards Board (FASB). GASB allows public colleges and universities various reporting options. The University has elected to report as an entity engaged in only business-type activities. This election requires the adoption of the accrual basis of accounting and entity-wide reporting including the following components:

- Management's Discussion and Analysis (MD&A)
- Basic Financial Statements:
  - Statement of Net Position
  - Statement of Revenues, Expenses, and Changes in Net Position
  - Statement of Cash Flows
  - Notes to Financial Statements
- > Other Required Supplementary Information

**Basis of Accounting.** Basis of accounting refers to when revenues, expenses, and related assets and liabilities are recognized in the accounts and reported in the financial statements. Specifically, it relates to the timing of the measurements made, regardless of the measurement focus applied. The University's financial statements are presented using the economic resources measurement focus and the accrual basis of accounting. Revenues, expenses, gains, losses, assets, and liabilities resulting from exchange and exchange-like transactions are recognized when the exchange takes place. Revenues, expenses, gains, losses, assets, and liabilities resulting are generally recognized when all applicable eligibility requirements, include time requirements, are met. The University follows GASB standards of accounting and financial reporting. Auxiliary service departments account for interdepartmental transactions as reductions of expenditures and not revenues of those departments. The

University's principal operating activities consist of instruction, research and public service. Operating revenues and expenses generally include all fiscal transactions directly related to these activities plus administration, operation and maintenance of capital assets, and depreciation on capital assets. Nonoperating revenues are State noncapital appropriations, Federal and State student financial aid, investment income, and revenues for capital construction projects. Interest on asset-related debts is a non-operating expense.

<u>Cash and Cash Equivalents.</u> Cash and cash equivalents consist of cash on hand and cash in demand accounts. University cash deposits are held in banks qualified as public depositories under Florida law. All such deposits are insured by Federal depository insurance, up to specified limits, or collateralized with securities held in Florida's multiple financial institution collateral pool required by Chapter 280, Florida Statutes. Cash and cash equivalents that are externally restricted to make debt service payments, maintain sinking or reserve funds, or to purchase or construct capital or other restricted assets, are classified as restricted.

<u>Capital Assets.</u> Capital Assets consist of buildings that are capitalized and recorded at cost at the date of acquisition. Additions, improvements, and other outlays that significantly extend the useful life of an asset are capitalized. Other costs incurred for repairs and maintenance are expensed as incurred. Depreciation is computed on the straight-line basis over the estimated useful life of the related assets.

#### 2. Investments

Section 1011.42(5), Florida Statutes, authorizes universities to invest funds with the State Treasury and State Board of Administration (SBA), and requires that universities comply with the statutory requirements governing investment of public funds by local governments. Accordingly, universities are subject to the requirements of Chapter 218, Part IV, Florida Statutes. The University's Board of Trustees has adopted a written investment policy providing that surplus funds of the University shall be invested in those institutions and instruments permitted under

the provisions of Florida Statutes. Pursuant to Section 218.415(16), Florida Statutes, the University is authorized to invest in the Florida PRIME investment pool administered by the SBA; interest-bearing time deposits and savings accounts in qualified public depositories, as defined in Section 280.02, Florida Statutes; direct obligations of the United States Treasury; obligations of Federal agencies and instrumentalities; securities of, or interests in, certain open-end or closed-end management type investment companies; Securities and Exchange Commission registered money market funds with the highest credit quality rating from a nationally recognized rating agency; and other investments approved by the University's Board of Trustees as authorized by law. Investments set aside to make debt service payments, maintain sinking or reserve funds, or to purchase or construct capital assets are classified as restricted.

**External Investment Pool.** The University reported investments at fair value totaling \$244,809,246, at June 30, 2017, in the State Treasury Special Purpose Investment Account (SPIA) investment pool, representing ownership of a share of the pool, not the underlying securities. The SPIA carried a credit rating of A+f by Standard and Poor's and had an effective duration of 2.67 years and had a fair value factor of 1.0013 at June 30, 2017. The University relies on policies developed by the State Treasury for managing interest rate risk or credit risk for this investment pool. Disclosures for the State Treasury investment pool are included in the notes to the financial statements of the State's Comprehensive Annual Financial Report. Of the University's investments reported above, Housing's investments in SPIA at fair value totaled \$3,648,405.

#### 3. Receivables

Accounts receivable reported in the Statement of Net Position represent amounts due from students for services provided by Housing division. Accounts receivable over one year old are considered as doubtful accounts. Accounts receivable of \$675,862 are reported net of allowances of \$499,220 at June 30, 2017.

#### 4. Long Term Liabilities

On December 20, 2016 bond series 2016A has been issued to refund the outstanding 2003, 2006A and 2006B bonds. As of June 30, 2017, the Housing System's noncurrent liabilities reported as capital improvement debt payable on the Statement of Net Position amounted to \$54,740,674.