

Item: AS: A-2

Tuesday, November 19, 2013

SUBJECT: APPROVAL OF MARKET-RATE PROGRAMS

PROPOSED BOARD ACTION

Approve market-rate program proposals in the College of Business.

BACKGROUND INFORMATION

Under Florida Board of Governors Regulation 7.001, revised September 15, 2011, a university board of trustees may submit a proposal for market tuition rates for graduate-level courses offered online or through the university's continuing education unit when such courses constitute an approved degree program or college credit certificate program.

The College Deans submitted market-rate proposals to the Provost's Office, which worked with the Division of Financial Affairs to identify competitive and high-quality proposals. This year, all three proposals selected for submission to the Board of Governors come from the College of Business:

- Executive Master of Health Administration
- Master of Science in Finance
- Master of Business Administration

IMPLEMENTATION PLAN/DATE

Market-rate proposals will be submitted to the BOG in November 2013 pending full Board approval.

FISCAL IMPLICATIONS

It is anticipated that these market-rate programs will generate more than \$10 million for Fiscal Year 2014-15.

Supporting Documentation:

2013 Market-Rate Program Proposals

Presented by: Dr. Gary Perry, Interim Provost Dr. Daniel Gropper, Dean of the College of Business Phone: 561.297.3061

State University System Market Tuition Proposals

University: Florida Atlantic University

	Proposal 1	Proposal 2	Proposal 3	Proposal 4	Proposal 5
1 Degree Program	Executive Master of	Master of Science in	Master of Business Administration	N/A	N/A
	Health Administration	Finance			
CIP Code	52.0701	52.0801	52.0201		
Has the program been approved pursuant to Regulation?	Yes	Yes	Yes		
Does the program lead to initial licensing or certification?	No	No	No		
Is the program identified as a state critical workforce need?	No	No	No		
Are the program's admission and graduation requirements the same as other programs?	Yes	Yes	Yes		
Current Tuition (Resident/Non-Resident)	\$11,464.42 / \$31,769.11	\$11,094.60 / \$30,744.30	\$15,902.26 / \$44,066.83		
Proposed Market Tuition Rate	\$30,000.00	\$30,000.00	Executive MBA: 44,390		
			Professional MBA: \$41,400		
			Online MBA: \$36,800		
Different Market Tuition Rate for Resident vs. Non-Resident Student?	No	No	No		
5 Other Public/Private Rates for Similar Program:			Resident/Non-Resident		
University name and rate	University Southern	FIU:	FIU EMBA: \$65,000 / \$70,000		
(Resident/Non-Resident)	California	\$30,000 / \$33,600	FIU PMBA: \$46,000 / \$50,000		
	\$57,000 / \$57,000		FIU Online MBA: \$42,000 / \$42,000		
University name and rate	University of Minnesota	University of Texas	UF EMBA: \$51,000 / \$51,000		
(Resident/Non-Resident	\$59,500 / \$59,500	\$43,000 / \$48,000	UF PMBA: \$43,500 / \$43,500		
			UF Online MBA 1 Year: \$46,000		
			UF Online MBA 2 Year: \$52,500		
University name and rate	Western Kentucky	FSU:	UCF EMBA: \$50,000 / \$50,000		
(Resident/Non-Resident		\$15,286 / \$35,491	UCF PMBA: \$39,000 / \$39,000		
	\$23,250 / \$23,250				
University name and rate	University of Colorado	UF:	UM EMBA: \$84,500 / \$84,500		
(Resident/Non-Resident		\$16,786 / \$39,997	UM PMBA: \$84,500 / \$84,500		
	\$51,000 / \$51,000				
University name and rate (Resident/Non-Resident	University of Central	USF:	FSU Online MBA: \$29,250 / \$29,250		
		\$14,003 / \$26,738			
	\$36,652 / \$36,652				
University name and rate: (Resident/Non-Resident)			NSU Online MBA: \$34,271 / \$34,271		
Length of Program (SCH)	30	30	46		
Current E&G Student Enrollment (Headcount)					
Resident	N/A:	N/A:	Online MBA: N/A Launching Fall 2014		
	Launching fall 2014	Launching Fall 2014	PMBA: 60 (Not E&G funded)		
			EMBA: 210 (Not E&G funded)		
Non-Resident	N/A:	N/A:	Online MBA: N/A Launching Fall 2014		
	, Launching fall 2014	, Launching fall 2014	PMBA: 2 (Not E&G funded)		
	Ű,	U I	EMBA: 1 (Not E&G funded)		
Total	N/A:	N/A:	Online MBA: N/A Launching Fall 2014		
	Launching fall 2014	Launching fall 2014	PMBA: 62 (Not E&G funded)		
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Similar Program at other SUS Institutions (if yes, provide university and program name)	UCF Executive MHAS	See Above	See Above		