Engaging the Community

Update to the Board of Trustees for (January – April, 2012)

More than 186 meetings: businesses, donors, partners & CEO’s
- 48 businesses
- 42 organizations
- 48 CEO’s/company leaders
- 55 Prospects and donors

New Corporate Partnerships and Career Center Connections
- Northwestern Mutual Life
- Hy-Power
- Examsoft
- Champion Solutions Group
- Ely Lilly
- Baccus Global
Business Outreach Focus

Business Development Boards Connections

• Met w/AVP for Tech Transfer at UCF and toured business incubator

• Hosted Martin County Development Board Staff

• Fort Lauderdale Alliance
  • FAU Faculty named researcher of the year
  • Co chairing Pillar for Broward Six Pillars effort
  • IT committee – will be hosting at FAU

• Palm Beach BDB
  • Participation in IT, Aerospace and Life Sciences Committees
  • C suite meeting
  • Hosted Executive Committee at Boca Campus
Business Outreach Focus
University Connections

• Alumni Hall of Fame honoree: Jaime Borras (former CIO of Motorola, 42 patents) 3 engineering degrees from FAU

• Summer Outreach Visit: GOOGLE (FAU engineering alumnus is one of the founders). Both Ft. Lauderdale and Palm Beach economic development board’s CEOs will be joining us.

• Hosted Nobel Scientist Francoise Barré-Sinoussi – she performed some of the fundamental work in the identification of the human immunodeficiency virus (HIV) as the cause of AIDS.
Fundraising Highlights

• Gifts through April 30 have accounted for 99% of our FY12 goal of $15.4m. Thru April, FY12 gifts equal $15.3m versus FY11 gifts of $12.7m.

• Staff working to close outstanding asks of $750,000 before year-end.

• Growth in deferred giving continues! More than $5m documented this year. FY12 goal was $3m.

• Stadium Gifts: FY12 gifts thru 5/10/12 - Cash received $1.47m*. FY11 gifts thru 6/30/11 - Cash received, $1.76m. *does meet the specifications of the proforma.

• Hiring development officers for Nursing, Education and HBOI this summer. We will fill DO positions for SDI, the Library, and Broward in FY 2013/14.