



FLORIDA ATLANTIC UNIVERSITY

Innovation and Business Development

Regina Thompson

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FAU INNOVATION AND BUSINESS DEVELOPMENT

Florida Atlantic University has the resources and guidance you need on your journey to turn ideas into success. FAU is not only a place where you can earn your degree, but it's also a major community and state resource to promote **economic development and entrepreneurship.**

Our mission is to support student ideation, faculty research innovations, license and commercialize inventions, and impact business development in the region. **We've built the pipeline for your growth.**



A PIPELINE FOR GROWTH

IMAGINE: thompsonr@fau.edu

- FAU Wave
- Adams Center for Entrepreneurship
- Market Validation Workshop
- NSF I-Corps at FAU

BUILD: dvoglitois@fau.edu

Office of Technology Development

GROW: jbeaver1@fau.edu

FAU Tech Runway
FAU Tech Runway Investor Network

EXPAND: smarinruiz@fau.edu

Florida SBDC at FAU

THRIVE: innovatefau@fau.edu

Strategic Partnerships

FAU INNOVATION AND BUSINESS DEVELOPMENT



Florida Atlantic University has established 11 outreach locations to conduct:

- Programming
- Consulting
- Access to pipeline resources
- Trainings
- Co-working space
- One on one meetings



FAU Wave

Adams Center for Entrepreneurship

Market Validation Workshop

NSF I-Corps at FAU

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IMAGINE

FAU WAVE

An applied research and **entrepreneurial competition for students**, challenging them to develop solutions targeting real-world problems.

- Provides seed funding for project development
- Projects are judged on their innovation, feasibility, market potential, research efforts and problem significance
- \$2,000 first-place award, Dr. Eric H. Shaw FAU Wave Excellence in Innovation



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SUCCESS SPOTLIGHT

“As a young entrepreneur, the FAU Wave Competition offered me an opportunity to launch my idea – a product to address the inaccessibility of handwashing,”
Paris Prince, CEO of SPods.



IMAGINE

NSF I-CORPS AT FAU

Four-week program to **train, fund and support university-based researchers and innovators in the customer discovery process.**

- Crash course in lean start-up methodology
- Funding for conferences, trade-shows and symposiums
- SBIR/STTR Grant workshop
- Eligibility to National I-Corps program and \$50K funding
- Pre-requisite into Tech Runway

SUCCESS SPOTLIGHT

"I-Corps was a rude awakening for me on so many levels," Brandon Feinstein, founder and CEO of FitOven. Feinstein said he learned that he needed to adjust his marketing strategy and change a consumer's mindset to attract more customers.



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BUILD

OFFICE OF TECHNOLOGY DEVELOPMENT

Manages intellectual property created by FAU faculty, staff and students, with resources for both innovators and industry.

- Evaluates new innovations
- Secures patent, copyright and trademark protection
- Develops marketing and commercialization strategies

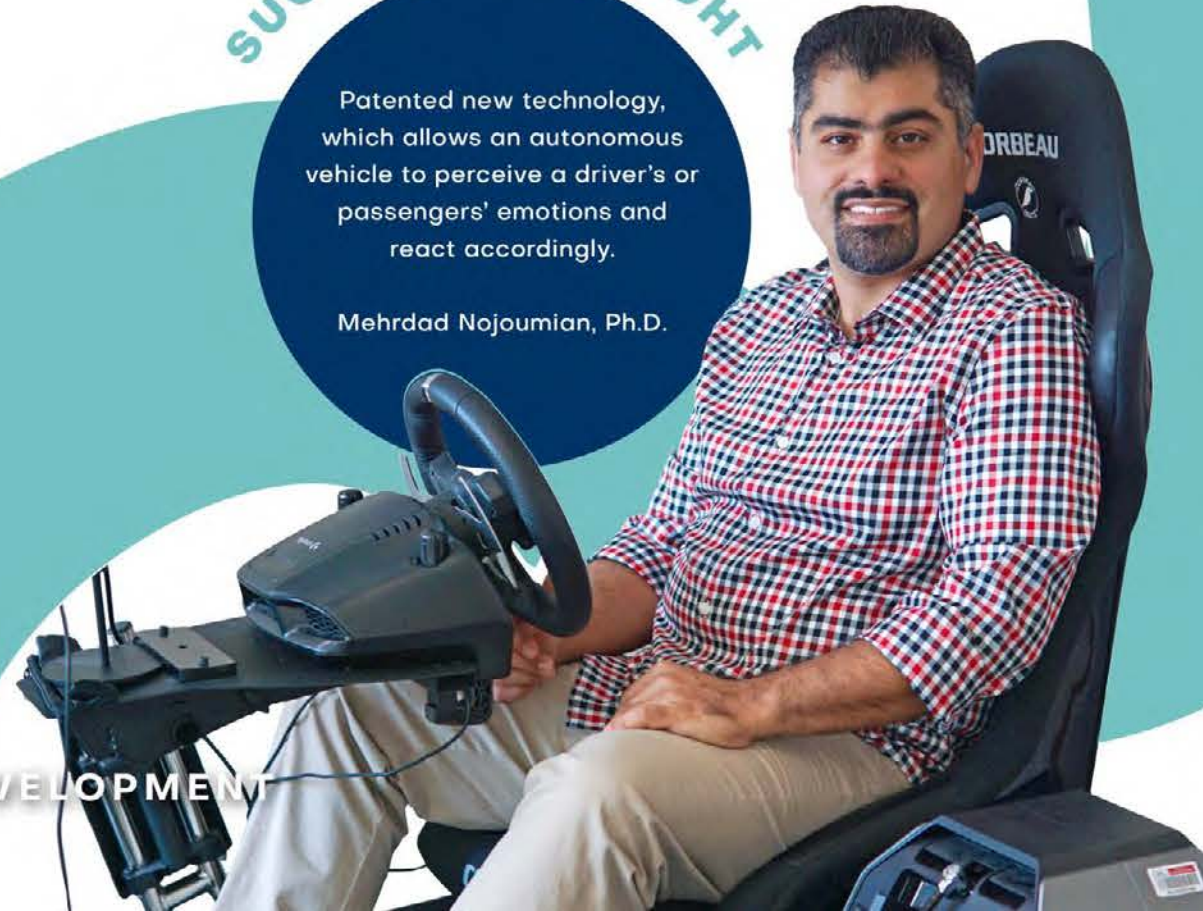
SUCCESS SPOTLIGHT

Patented new technology, which allows an autonomous vehicle to perceive a driver's or passengers' emotions and react accordingly.

Mehrdad Nojournian, Ph.D.



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GROW

FAU TECH RUNWAY

A hub that **accelerates technology development and incubates start-up companies. Participants gain** access to:

- Mentoring
- Entrepreneurial Education
- Grants and seed funding
- Introductions to early-stage capital
- Co-working Space
- and more

SUCCESS SPOTLIGHT

“Participating in the FAU Tech Runway Venture Program forced our organization to clearly define our mission, customers, products and success metrics,”
Kimberly Dunn, CEO of Champions Empowering Champions.

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EXPAND

FLORIDA SBDC AT FAU

The Florida Small Business Development Center (SBDC) at FAU **helps small- and medium-sized business grow and succeed through high-level consulting and training.**

- Access to capital
- Government contracting
- Market entry

SUCCESS SPOTLIGHT

“We still have more growing to do but with our consultant and the Florida SBDC at FAU, our plans to open a permanent location will finally come true,”
Chef Alain Lemaire, owner of Sensory Delight Catering.



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Thank you!

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SCAN QR CODE to request info or visit: <https://www.fau.edu/innovation-and-business-development/>





FAU INNOVATION AND BUSINESS DEVELOPMENT



COM Office of Research

New Resources for Faculty Engaging in Research

September 26, 2022

Presentation Overview

Discussion Points

- COM Office of Research Introduction
- New Research Resources for Faculty
- Recent Improvements to the COM Research Website
- Summary and Q&A



COM Office of Research

Welcoming COM Office of Research Newest Members

- Dr. Scott Alter, Assistant Dean for Clinical Research, Associate Professor of Emergency Medicine
- Laura Van Voorhis, Sponsored Research Administrator



Janet D. Robishaw, Ph.D.
Chair, Department of Biomedical Science
Senior Associate Dean for Research
Professor, Biomedical Science
Executive Director, Research Distinction Track



Tracy Vuong, D.H.Sc., M.S.
Associate Director, Research Development



Scott M. Alter, M.D., M.B.A.
Assistant Dean for Clinical Research
Associate Professor of Emergency Medicine



Angelina Grimm, M.R.A.
Assistant Director, Research Administration



Joanne B. Krasnoff, Ph.D.
Director of Operations for Research & Strategic Initiatives
Research Assistant Professor of Biomedical Science
Director, Research Distinction Track



Laura Van Voorhis, Ph.D.
Sponsored Research Administrator

New Research Resources

Research Resources

- Quick Guide for Faculty Engaging in Research
- Workday Overview
- Novelution Overview
- Novelution FCOI Overview
- IRBNet Overview
- Grant Spending Overview

Research Resources

Resources for Faculty

The College of Medicine Office of Research is committed to supporting and providing resources for faculty seeking to conduct research. Faculty can explore the many resources available, including a Quick Guide for Faculty Engaging in Research, system overviews, and other helpful resources.



[Quick Guide for Faculty Engaging in Research \(PDF\)](#)

[Workday Overview](#)

[Novelution Overview](#)

[Novelution FCOI Overview](#)

[IRBNet Overview](#)

[Grant Spending Overview \(PDF\)](#)

About Research and Other Scholarly Activity

Learn about research with the intent of peer-reviewed publication versus other scholarly activity.

Types of Research

[Types of Research Diagram \(PDF\)](#)

Research vs. Other Scholar Activity

[Research vs. Other Scholarly Activity Diagram \(PDF\)](#)

Quick Guide for Faculty Engaging in Research

Quick Guide Highlights

- Research support services provided by COM Office of Research (pre- and post-award)
- Proposal Submission Process both COM and Division of Research Policies
- COM Proposal Routing Form and Novelution
- Required Compliance and Trainings
- Research Agreement Types
- Workday and Financial Resources
- Cores and Shared Services, and more

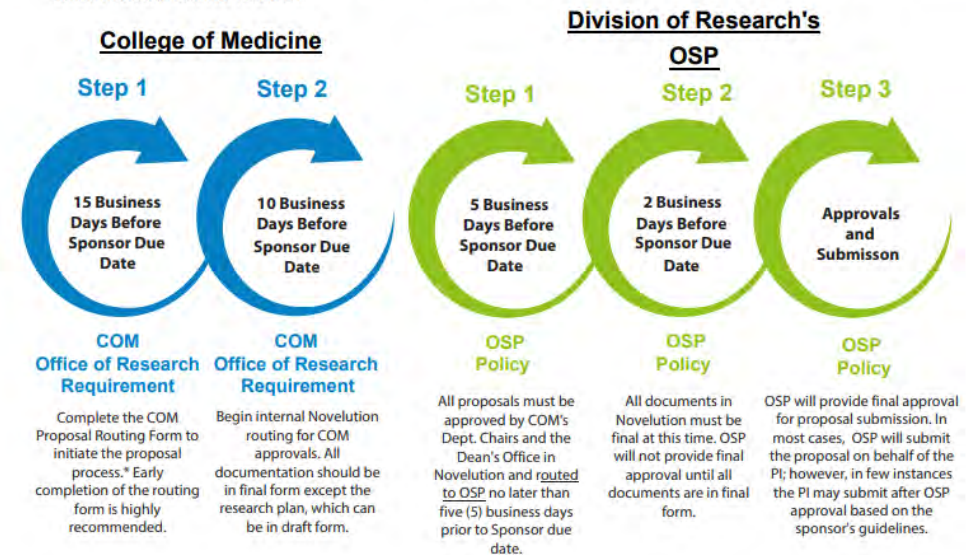


Proposal Submissions and Research Policies

Proposal submissions for grants, contracts, subcontracts, and all other externally funded proposals must comply with both COM and OSP grant proposal guidelines outlined below.

This timeline is necessary to ensure adequate review and timely approval of all proposals by COM prior to submission to OSP.

Failure to follow this policy may result in your proposal not being submitted to the Sponsor. OSP will not submit applications without approval from COM. Any exceptions to the guidelines outlined below requires approval from the Senior Associate Dean for Research.



COM Research Website Improvements

Improved COM Research Website with more Resources for Faculty

- Grants, Training and Compliance
- Research Resources
- Contact Research
- More Enhancements and Resources Planned

About	
Research Programs	▼
Cores and Shared Services	
Grants, Training and Compliance	UPDATED
Medical Student Research	▼
Medical Student Research Distinction Track	
Research Information Series	
Research Resources	UPDATED
Contact Research	UPDATED

Grants, Training and Regulatory Compliance

Grants

- Grant Proposal Guideline
- Grant Proposal Routing Form
- Grant Resources & Templates

Trainings

- COM Research Training Checklist
- Student/Volunteer Access Training Form

Regulatory Compliance

- Research Integrity (IRB, IACUC, IBC),
Environmental Health & Safety, CITI Programs
Responsible Conduct of Research, and FAQ

Grants, Training and Regulatory Compliance

All FAU personnel (faculty, staff, post docs, students, volunteers) participating in research must complete specific training and obtain relevant regulatory project approvals prior to the start of any research activity.

Grants

Grant Proposal Guidelines

Proposal submissions for grants, contracts, subcontracts, and all other externally funded proposals must comply with the [College of Medicine proposal guidelines \(PDF\)](#). This timeline is necessary to ensure adequate review and timely approval of proposals by the College of Medicine (COM) prior to submission to the Office of Sponsored Programs (OSP).

The COM guidelines do not replace the [FAU Office of Sponsored Programs Proposal Guidelines \(PDF\)](#), we must follow those as well.

Grant Proposal Routing Form

The [COM Proposal Routing form](#) is used internally to collect important information regarding grant submissions. Please complete the form as soon as you know you will be submitting a grant so our team can provide you with assistance.

Grant Resources

- NIH Biosketch
- Sample Budget Justification
- COM Research Facilities and Resources
- COM Research Equipment
- FAU Health Network Facilities and Resources
- R01 Checklist
- Glossary of Terms
- Grant Acronyms
- Time and Effort Conversion Table
- Facility and Admin. Cost (Indirect Costs)

Grant Assistance

Contact [Angelina Grimm](#), Assistant Director of Research Administration.

Summary and Website Demo

Summary and Website Demo

- COM Office of Research will continue to seek faculty input on how research support can be enhanced
- Welcome suggestions and recommendation on improvements to the website and resources
- Additional resources and trainings are planned
- Reminder all “Research Information Series” sessions are recorded and presentations available on the COM research website
- Look for the next Research Information Series coming in November/December
- A short survey will be following this session. Welcome feedback for future topics or improvements
- <http://med.fau.edu/research/>

Q&A and Contact Information



Contact Us

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