

Innovation Village Presentation

Request for Stadium Development Authorization







David Kian

FAU General Counsel

- Introduction
- Review
- Overview



ORDER OF PRESENTATION

C. H. Johnson, Inc. Dunlap and Associates, Inc. Kenneth A. Jessell Thomas Donaudy Leslie Corley and Anthony Barbar Craig Angelos Howard Schnellenberger

President Frank T. Brogan



C. H. Johnson Consulting, Inc.

Charles Johnson Principal

- Football Stadium Feasibility Analysis
- Housing Feasibility Analysis





C.H. JOHNSON CONSULTING

Johnson Consulting Profile



Johnson Consulting is a professional services firm specializing in sports facilities, casinos, convention /conference centers, hotels, performing arts centers, golf courses and other real estate land uses.

Our firm works with both public and private sector partners.

The firm assists in all aspects of the early stages of the development process, taking projects from a concept study to asset management for an owner.





Johnson Consulting Project Experience



- 10,000-seat multipurpose sport and entertainment Convocation Center and a 45,000-seat football stadium located on campus
- While two separate projects, Johnson Consulting prepared the market and financial analysis for both developments.
- The Convocation Center analysis included the renovation of the current UCF Arena.
- University athletic events, commencements, as well as a variety of other sporting and entertainment events, family shows, and other communityoriented events.
- The football stadium used solely for UCF football games. Johnson Consulting was engaged to provide analysis of the proposed facilities and project the operating and financial results.

 Analyzed and developed the structure of the deal, evaluated potential demand, considered the competitiveness of the Orlando market, reviewed comparable markets, evaluated premium seating opportunities, and then presented our operating projections.

C.H. JOHNSON CONSULTING

- Served as advisor to both the design build team and UCF in the conceptualization and development of each project.
- Reviewed the Athletic Department's mission, existing operating strategies, relationship with the university and community, management and staffing structure, market profile, and other factors.







Johnson Consulting Project Experience

Florida International University – On Campus Stadium







- Johnson Consulting has undertaken a program of services designed to accomplish the following major objectives:
- To communicate the transaction structure, in order to isolate demand, revenue and expense factors pertinent to the Stadium project specifically,
- Provided an evaluation of FIU Athletics as well as demand and market support patterns within the competitive area for the regional stadium marketplace,
- Identified and evaluated the competitive environment for the proposed stadium, should FIU decide to allow for other events within the facility besides university football games,
- Independently estimated achievable demand potential for the football stadium's elements on behalf of the FIU, and
- Presented a ten year projection of revenue, expenses, debt service and funds available for other purposes and coverage ratios.



Our Scope for FAU

Football

- Analyzed potential demand, considered the competitiveness of the South Florida market, reviewed comparable markets, evaluated premium seating opportunities, and presented operating projections
- Reviewed the Athletic Department's mission, existing operating strategies, relationship with the university and community, management and staffing structure, market profile, and other factors
- Conducted Surveys of Alumni, students, season ticket holders and Chamber members to gain understanding of program interest



Market Analysis-Football

Football

Florida - Venues, Arenas, and Stadium Analysis								
	Orlando	Orlando Miami-Fort Lauderdale						
MSA Populations	1,966,680	5,519,565	3,552,885					
Total Venues	7	7	-					
Total Seating	160,298	241,598	81,300					
Seat per person	0.08	0.04	-54%					
Total Luxury Suites	130	338	208					
Total Club Seat's	3,800	1,461	-2,339					
Avg Venue Size	22,900	34,514	11,614					
Total Business Establishments	84,129	183,371	99,242					

Source: Johnson Consulting, Respective Facilities and City Websites

•Strong opportunity for Suites and Club Seats-UCF did well in weaker market

 Given limited inventory being proposed for suites and club seats, number of responses from existing season ticket holder and chamber members seemed positive

 Trends in stadiums nationally and in Florida are encouraging

 UCF exceeded our projections



Stadium Demand Assumptions

Football

- •30,000 seats,
- 1,000 club seats with a club level
- **20** leasable luxury suites
- High school games- Strategic for FAU exposure to future students
- Special event- Concert, Soccer
 Match, Festival
- Less than double current demand w/ on campus stadium

FAU Football Stadium Projected Schedule of Events by Category and Year									
	'010-011*	'14-15	'19-20						
FAU Football Games	6	6	6						
High School Football Games	8	8	8						
Special Event	1	1	1						
Total	15	15	15						
Projected Total Attendance by Category and Year '010-011* '14-15 '19-20 Stabilize Year Avi Attendar									
				Attendance					
FAU Football Games	93,000	97,200	106,200	Attendance 16,200					
High School Football Games	40,000	43,200	43,200	Attendance 16,200 5,400					
High School Football Games Special Event	40,000 15,000	43,200 16,200	43,200 16,200	Attendance 16,200 5,400 16,200					
High School Football Games	40,000	43,200	43,200	Attendance 16,200 5,400					

Source: Johnson Consulting

Stadium Opening Attendance Comparison									
School	Prior Stadium Total Attendance (Yr)	Total Attendance Avg. Attendance		New Stadium Avg. Attendance (Yr)	Change				
University of Connecticut (02/03)	94,843	15,807	222,356	37,059	134%				
Southern Methodist University (99/00)	98,127	19,625	130,888	21,815	11%				
University of Louisville (97-98 estimated)	168,000	28,000	238,071	39,679	42%				
Average Increase					62%				
Source NCAA; Johnson Consulting	•								



Stadium Demand Assumptions (cont.)

Attendance Substantiation-Future FAU Football Attendance									
Category	Base	Penetration Rate	Attendance Yield						
Paid									
Three County Alumni Base	55,000	15%	8,250						
Faculty and Staff	3,500	20%	700						
Comps									
Students									
On Campus	4,000	40%	1,600						
Off Campus	21,000	20%	4,200						
Media	400	100%	400						
Promotions and Other	400	100%	400						
	15,550								
Source NCAA; Johnson Consulting									

 Attendance and Ticket Sales assumptions for Year 1

 Alumni in three county area, will yield approximately 8,250 tickets at an average ticket price of \$14

Faculty and staff -700 tickets

 Penetration rate of 40% oncampus students and 20% off campus students for a total of 5,800 total students attending

Stadium Demand Assumptions (cont.)

Premium Seating Assumptions									
Total Available	Price	% Sold	Total Revenues						
20	\$45,000	100	\$900,000						
1,000	1,500	90	1,350,000						
			\$2,092,500						
•	•								
	Total Available 20	Total AvailablePrice20\$45,000	Total AvailablePrice% Sold20\$45,000100						

Premium Seating Analysis
 for Year 1

20 luxury suites, each seating 16

 100% of the suites will be sold at \$45,000 exclusive of tickets for a total revenue of \$900,000

 1,000 club seats at \$1,500 each exclusive of tickets

•90% of club seats sold for a total of \$1.35 million

 Total revenues from premium seating approximately \$2.1 million net of 7% fulfillment costs



FAU Football Stadium Financial Projection (\$000's, Inflated)

		Fiscal Year*						
Ref		'010-011*	'14-15	'19-20				
	Operating Revenue							
1	Ticket Sales Revenue	\$1,495	\$1,728	\$2,127				
2	Net Concessions	360	419	506				
3	Net Catering	49	54	61				
4	Net Novelties	33	38	47				
5	Net Parking	461	536	637				
6	Premium Seating, less 7% fulfillment	2,093	2,223	2,613				
7	Advertising and Sponsorship	372	442	500				
8	Naming Rights less 7% fulfillment	698	698	698				
9	Facility Fee/ Rebates	162	170	184				
10	Other Revenue	90	96	112				
11	Annual Capital Gifts	750	750	750				
12	Total Revenue	\$6,563	\$7,154	\$8,235				
	Operating Expense							
	Fixed							
13	Salary - Permanent Staff	\$200	\$221	\$250				
14	Benefits - Permanent Staff	60	66	75				
15	General and Administrative	180	199	225				
16	Utilities	150	166	187				
17	Repairs and Maintenance	240	331	375				
18	Insurance	63	74	88				
19	Communications	40	44	50				
20	Advertising	56	66	75				
21	Misc.	50	55	62				
	Variable							
21	Gameday Expenses	315	368	440				
22	Total Expenses	\$1,354	\$1,590	\$1,827				
23	Net Operating Income (Deficit)	\$5,209	\$5,564	\$6,407				
24	Deposit to Maintenance Reserve Account	\$394	\$429	\$494				
25	Net Operating Income (Deficit) Avail. for Debt	\$4,815	\$5,135	\$5,913				
26	Debt Service		\$4,933	\$4,944				
27	Net Subtotal	\$4,815	\$202	\$969				
28	Coverage Ratio		104%	120%				

PRO FORMA

- Highlighted are Years 1,5, and 10 of the Stadium Proforma
- Total Available for debt service is \$5.14 million
- Net subtotal of revenues after debt service is \$202,000
- Note: \$750,000 in annual capital gifts assumed
- Required
 Coverage- 2 X

FAU Football Stadium Financial Projection (\$000's, Inflated)

		F				
Ref		'010-011*	'14-15	'19-20		
	Other Non Operating Revenue					
29	Away Game & Conf Guarantees	\$1,900	\$2,138	\$2,479		
30	Five % of Student Fees	400	433	478		
31	Other Innovation Village Revenue	0	0	0		
32	Total Other Sources	\$2,300	\$2,571	\$2,957		
33	Net Operating Income Avail. For Reserves and Other	\$7,115	\$2,773	\$3,926		
34	Deposit to Restricted Reserves	\$4,960				
35	Income for Coverage	\$2,156	\$2,773	\$3,926		
36	Coverage Ratio including Fundraising	NA	160%	199%		
- - ·						

*Fiscal Year runs from July 1 through June 30

The new Football Stadium is expected to begin operation in the Fall of 2010 Source: Johnson Consulting

PRO FORMA

 UCF used gross pledge of Athletics to gain 2x coverage

 10th year 2x coverage achieved if Certain \$ are used

 Therefore additional revenue is needed in early years

 Innovation Village not considered in analysis

 Alternative capital budgets were analyzed, but not advanced for further study



Focus Real Estate Advisors Profile

Focus Real Estate Advisors is a South Florida-based real estate consulting and strategic advisory company with over thirty years of experience. The firm's experience spans all phases of the project cycle, from site selection and concept formulation to financial analysis and implementation. Our consulting experience includes assignments throughout the Country, but many of our projects are Florida-based. Locally we have worked with numerous banks and developers on project due diligence and program design.



Our Scope for FAU

Housing

- Provided an evaluation of FAU's current housing and future needs
- Identified and evaluated the competitive environment for housing in the Boca Raton area
- Independently estimated achievable absorption potential for the new student housing project
- Presented a projection of revenue and expenses associated with adding new housing

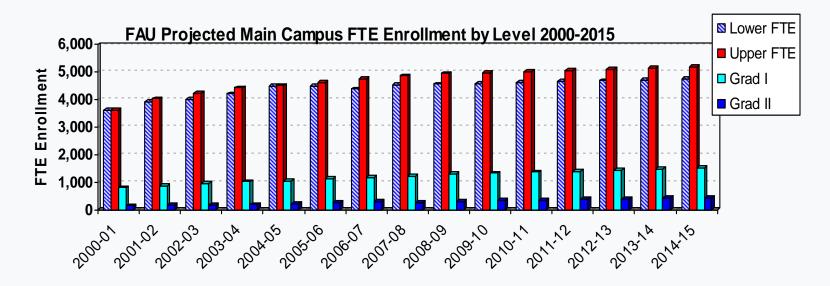


Market Analysis-Housing

ON-CAMPUS UNIVERSITY-OWNED HOUSING									
Project/Complex Name	Year <u>Built</u>	Current (8/31/07) Occupancy	Capacity <u>Beds</u>						
Algonquin Hall	1968	100%	90						
Heritage Park Towers	2004	100%	602						
Indian River Towers	2001	99%	604						
Glades Park Tower	2007	100%	602						
University Apartments	1996	98%	510						
TOTAL			2,408						

- Five on-campus residence halls, a total of 2,408 beds
 - 2007 average occupancy of 99%
 - 130 on the waitlist for 2007/08 academic year
 - 80 students assigned housing, 13 students found alternate housing, 20 did not attend FAU, 17 remain on waitlist
- Upperclassmen a minority on campus, although the amount returning after freshmen year continues to increase.

Market Analysis-Housing



- The largest demand segment for new FAU oncampus housing is upperclassmen, which have not previously been served by on-campus housing
 - FAU enrollment trends expected to increase modestly or remain stable.
 - But Upperclass FTE expected to increase at a faster pace.



Project Concept, Rates & Absorption

Estimated Achievable Per Room (Bed) Rental Rates by Unit Type Residential Component - FAU Innovation Village Housing Project

			Effective Avg. Mthly Rent Per Bed(a)					
Unit Type	Bdrms	Bths	Low	High	Avg			
4/2 Suite	4	2	\$866	\$907	\$887			
1/1 Efficiency	1	1	\$953	\$998	\$975			

(a) Estimated achievable rental rates are expressed in inflated 2009 dollars.



- All suite-style units with single-occupancy bedrooms
 - Apartment-style units with fully furnished rooms, kitchen, etc.
- Rates are defined on a Semester basis
- Rates are at a 5% to 10% premium to existing inventory
- All new construction after 2009 depends on completion of Innovation Village and 'campus environment'



Housing Operating Assumptions

REVENUES:

- Rental revenues increase 3.5% per year
- Occupancy remains at 95%
- Minimal student repair fees based on previous experience

EXPENSES:

- Calculated per-bed expense for University Apartments from Fall 2007 budget
- Applied a reasonable increase in per-bed expense to derive the 2009 housing expenses



Housing Model

			9/09-8/	10	9/10-8/11		9/11-8/12
			Year		Year 2		Year 3
			real				
		Total Number of Beds (Leases)	618		1,236		1,545
RENTAL FEES			•.•		.,		.,
Semester Standard Contracts (4/2)							
Number of 4/2 beds with Semester Cont	rac		600		1,200		1,500
Occupancy rate for Semester Contracts			95%		95%		95%
Total occupancy for Semester Contracts			570		1,140		1,425
Base monthly rent per bed per month for		racts	\$887		\$918		\$950
Total base rent per 4/2 beds per month v			\$ 4,042		\$ 8,367,851	\$	10,825,90
		Housing Contract Rental Revenues 4/2 Semester Contracts:	\$ 4,042		\$ 8,367,851		10,825,90
Semester Standard Contracts (1/1)			ψ <u>1,01</u>		\$ 0,001,001	Ψ	10,020,00
Number of 1/1 beds with Semester Cont	rac		18		18		36
Occupancy rate for Semester Contracts			100%	<u></u>	100%		100%
Total occupancy for Semester Contracts			18	0	18		36
Base monthly rent per bed per month for		racts	\$976		\$1,010		\$1,046
Total base rent per 1/1 beds per month v			-	544		\$	301,10
Resident Assistant (RA) Contract Subsidy (φ 110,	011	φ 110,100	Ψ	001,10
Number of Resident Assistants	,	(7 Per Building)	14		14		28
Occupancy rate for Semester Contracts		(i i oi bailailig)	100%	6	100%		100%
Monthly subsidy for Resident Assistant a	nartment (based	t on 12 months)	\$976		\$1.010		\$1,046
Monthly cubbley for recondency tooletane a		Total rent subsidy for Resident Assistant Contracts:		312	+ /	\$	234,19
		Housing Contract Rental Revenues 1/1 Semester Contracts:		232			66,91
OTHER SOURCES OF HOUSING REVENUE		nousing contract tental tevenues i/i contracter contracts.	Ψ 51,	LOL	φ 02,020	Ψ	00,01
Student Repair Fees	per bed	\$89	\$ 52,	479	\$ 103,352	\$	130,39
Conference/Guest Housing Fees		ψΰΰ		000		\$	40,00
		TOTAL REVENUE PER YEAR			\$ 8,503,527	-	11,063,21
			ψ 4,100,		\$ 0,000,021	Ŷ	11,000,21
Salaries & Benefits	per bed	\$540	\$ 317,	519	\$ 644,077	\$	836,98
Other Personal Services	per bed	\$178	\$ 104,	800	\$ 212,583	\$	276,25
Maintenance & Custodial Personnel	per bed	\$230	\$ 135,	367	\$ 274,587	\$	356,82
Utilities	per bed	\$1,146	\$ 673	972	\$ 1,373,768	\$	1,793,88
Service Contracts	per bed	\$262	\$153		\$307,567		\$393,86
Administration & Supplies	per bed	\$6	\$ 3,	599	\$ 7,159	\$	9,12
Marketing & Printing	-			750			75
Training & Development	per bed	\$10	\$ 5,	614	\$ 11,388	\$	14,79
Miscellaneous	per bed	\$47	\$ 27	529			71,16
		Total Operating Expenses			\$ 2,887,180	•	
		Total Operating Expenses As a Percentage of Housing Revenues		34%			34
		Total Operating Expenses Per bed per year		479			2,61

BOT Retreat Sept. 17-18, 2007 – Innovation Village



Dunlap & Associates, Inc.

J. Craig Dunlap Principal

- Assessment of Feasibility Studies
- Flow of Funds Models
- Financial Structures





FLORIDA ATLANTIC UNIVERSITY

Stadium Project Revenue Bonds, Series 2009 Indicative T-E Rates (swapped to maturity) + 50 b.p. as of 9/4/2007 Assumes LOC Agreement, FAU DSO Structure, Limited FAU Support 30,000 Seat Open Air Stadium (assumes 5-year LOC) (Revised: Cap Int. thru 6/2011, F/P 9/2012, 2040 Final Maturity Dated Date: 01/13/2009 Delivery Date: 01/13/2009



SOURCES AND USES OF FUNDS

Sources:	
Par Amount	\$76,570,000.00
Other Sources of Funds:	
Build-up from Initial Years Excess Revenues (est.)	5,207,620.00
	<u>\$81,597,620.00</u>
Uses:	
Project Fund Deposits:	
Stadium Project Fund (gross funded)	\$62,000,000.00
Restricted Surplus Fund	5,027,620.00
	67,027,620.00
Other Fund Deposits:	
Debt Service Reserve Fund (gross funded)	5,027,620.00
Capitalized Interest Fund (thru 6/1/11, net funded)	8,752,832.57
	13,780,452.57
Delivery Date Expenses:	
Cost of Issuance	402,682.50
Underwriter's Discount	382,850.00
	785,532.50
Other Uses of Funds:	
Contingency	4,014.93
	\$81,597,620.00



\$76,570,000

Florida Atlantic University Athletic Association (FAUAA) Series 2009A (Tax-Exempt) and Series 2009B (Taxable) Football Stadium Financing

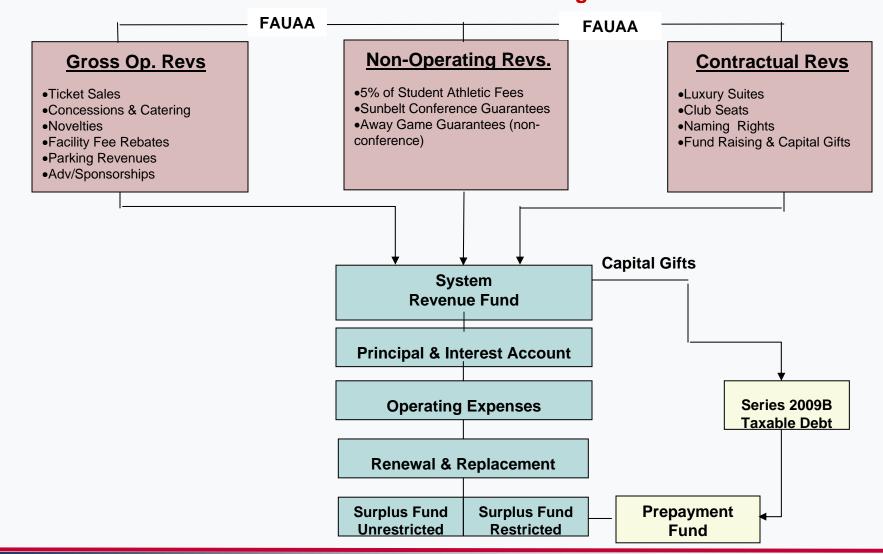




Table 5-6

FAU Football Stadium Financial Projection (\$000's, Inflated)

				-	•						
						Fiscal `	Year*				
Ref		'010-011*	'011-012	'012-013	'013-14	'14-15	'15-16	'16-17	'17-18	'18-19	'19-20
	Operating Revenue										
1	Ticket Sales Revenue	\$1,495	\$1,518	\$1,584	\$1,655	\$1,728	\$1,802	\$1,879	\$1,959	\$2,041	\$2,127
2	Net Concessions	360	368	384	401	419	435	452	469	487	506
з	Net Catering	49	50	51	52	54	55	56	58	59	61
4	Net Novelties	33	34	35	37	38	40	42	43	45	47
5	Net Parking	461	472	485	522	536	548	587	594	602	637
6	Premium Seating, less 7% fulfillment	2,093	2,124	2,156	2,189	2,223	2,466	2,501	2,538	2,575	2,613
7	Advertising and Sponsorship	372	411	421	431	442	453	465	476	488	500
8	Naming Rights less 7% fulfillment	698	698	698	698	698	698	698	698	698	698
9	Facility Fee/ Rebates	162	161	164	167	170	173	176	178	181	184
10	Other Revenue	90	91	93	94	96	106	108	109	111	112
11	Annual Capital Gifts	750	750	750	750	750	750	750	750	750	750
12	Total Revenue	\$6,563	\$6,677	\$6,821	\$6,996	\$7,154	\$7,526	\$7,714	\$7,872	\$8,037	\$8,235
	Operating Expense										
	Fixed										
13	Salary - Permanent Staff	\$200	\$205	\$210	\$215	\$221	\$226	\$232	\$238	\$244	\$250
14	Benefits - Permanent Staff	60	62	63	65	66	68	70	71	73	75
15	General and Administrative	180	185	189	194	199	204	209	214	219	225
16	Utilities	150	154	158	162	166	170	174	178	183	187
17	Repairs and Maintenance	240	246	252	323	331	339	348	357	366	375
18	Insurance	63	65	67	70	74	76	79	82	85	88
19	Communications	40	41	42	43	44	45	46	48	49	50
20	Advertising	56	62	63	65	66	68	70	71	73	75
21	Misc.	50	51	53	54	55	57	58	59	61	62
	Variable										
21	Gameday Expenses	315	323	337	352	368	381	395	410	424	440
22	Total Expenses	\$1,354	\$1,394	\$1,434	\$1,543	\$1,590	\$1,634	\$1,681	\$1,728	\$1,777	\$1,827
23	Net Operating Income (Deficit)	\$5,209	\$5,283	\$5,387	\$5,453	\$5,564	\$5,892	\$6,032	\$6,144	\$6,260	\$6,407
24	Deposit to Maintenance Reserve Account	\$394	\$401	\$409	\$420	\$429	\$452	\$463	\$472	\$482	\$494
25	Net Operating Income (Deficit) Avail. for Debt	\$4,815	\$4,882	\$4,978	\$5,033	\$5,135	\$5,440	\$5,570	\$5,672	\$5,777	\$5,913
26		<u> </u>	\$3,107	\$4,707	\$4,812	\$4,933	\$4,933	\$4,944	\$4,944	\$4,944	\$4,944
27	Net Subtotal	\$4,815	\$1,775	\$271	\$221	\$202	\$507	\$626	\$728	\$833	\$969
28	Coverage Ratio		157%	106%	105%	104%	110%	113%	115%	117%	120%
20	Other Non Operating Revenue	¢1.000	¢1 057	¢2.016	¢0.076	¢0.400	¢0.000	¢0.000	¢0.007	¢0.407	¢0.470
29 30	Away Game & Conf Guarantees Five % of Student Fees	\$1,900 400	\$1,957 408	\$2,016 416	\$2,076 424	\$2,138 433	\$2,203 442	\$2,269 450	\$2,337 459	\$2,407 469	\$2,479 478
30 31	Other Innovation Village Revenue	400	408	416	424	433	442	450 0	459 0	469	478
32	Total Other Sources	\$2,300	\$2,365	\$2,432	\$2,501	\$2,571	\$2,644	\$2,719	\$2,796	\$2,876	\$2,957
02		ψ2,000	Ψ2,000	Ψ2,-Ο2	Ψ2,001	Ψ2,071	Ψ2,0	Ψ2,110	Ψ 2 ,700	<i>_</i> 2,070	<i>₩</i> 2,007
33	Net Operating Income Avail. For Reserves and Other	\$7,115	\$4,140	\$2,703	\$2,722	\$2,773	\$3,152	\$3,345	\$3,524	\$3,709	\$3,926
34	Deposit to Restricted Reserves	\$4,960	. , -	÷ ,	<u> </u>	. , -	* - /				
35	Income for Coverage	\$2,156	\$4,140	\$2,703	\$2,722	\$2,773	\$3,152	\$3,345	\$3,524	\$3,709	\$3,926
36	0	NA	290%	163%	161%	160%	174%	180%	186%	192%	199%
			20070	10070	101/01	100 /0]	17 - 70	10070	10070	10270	10070
*Fisc	al Year runs from July 1 through June 30										

*Fiscal Year runs from July 1 through June 30

The new Football Stadium is expected to begin operation in the Fall of 2010

Source: Johnson Consulting





\$76,570,000

Florida Atlantic University Athletic Association (FAUAA) Series 2009A (Tax-Exempt) and Series 2009B (Taxable) Football Stadium Financing

Conceptual Financing Structure

- Tax-Exempt and Taxable Debt (Revenue Bonds)
- Amortization Period of 30 Years (2012-2040)
- Financing Steps Required
 - Drafting of legal documentation outlining legal and financing covenants
 - Preparation of amortization schedules consistent with revenue projections and security features
 - Submission of all documentation to bond insurance companies, rating agencies and letter of credit banks
 - Revenue Bonds are expected to be credit enhanced by an insurance company or bank
 - Sale and closing of transaction (est. on or prior to January, 2009)

Proposed Security Features

- Revenue Bonds are secured by the operating revenues of the project, i.e. ticket sales concessions, parking, private donations, premium seating, advertising and sponsorships. Additional security may come from new housing facilities net revenues after debt service
- Revenue Bonds additionally secured by a commitment to continue to support an NCAA Div.
 I-A football program and its related facilities at FAU and play their home football games oncampus at this facility
- Operating Revenues of the Project are Expected to Fund All Operating Expenses, Ongoing Maintenance and Debt Service on Revenue Bonds







Kenneth A. Jessell

FAU Vice President for Finance Interim Sr. Vice President, University Advancement Interim Executive Director, FAU Foundation

> • Financial, Administrative, and Advancement Observations



Thomas Donaudy

University Architect and Vice President of Facilities

- Facilities Observations
- User Experience Within an On-Campus 30,000
 Seat Stadium





Les Corley Chairman, FAU Foundation Board

Anthony Barbar President, FAU National Alumni Association

Comments



Craig Angelos

FAU Director of Athletics

- Meeting Athletics Department Needs
- Commitment of Athletics Department



Howard Schnellenberger

FAU Director of Football Operations and Head Coach





Frank T. Brogan

University President

- Review and Conclusion
- Next Steps
- Request for BOT Approval of Resolution
 Authorizing Development of Stadium

